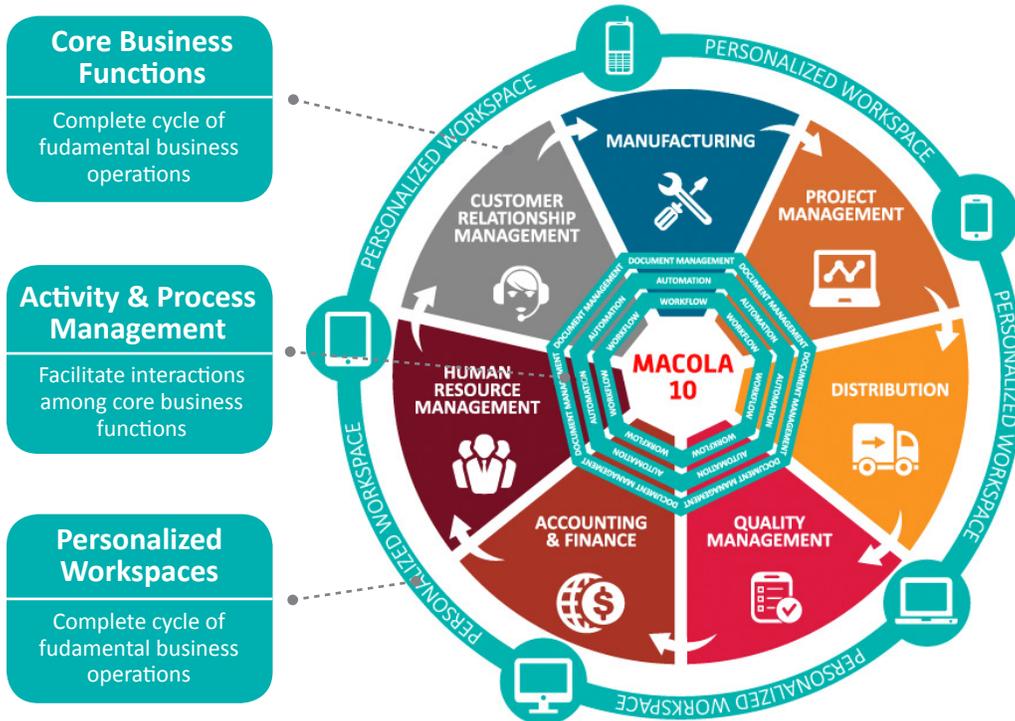# Macola 10

Software to Increase the Speed, Accuracy, and Reliability of Your Operations

The Next Evolution of Macola Software for Manufacturing and Distribution Organizations

Are you looking for ways to grow your business and improve customers' experience with your company? Are spreadsheets, manual processes, slow response times, and inaccurate information stalling your business?

Core Business Functions

Complete cycle of fudamental business operations

Activity & Process Management

Facilitate interactions among core business functions

Personalized Workspaces

Complete cycle of fudamental business operations

Challenges Solved by Macola 10:

- Isolated data stored in spreadsheets, on paper, and in non-integrated systems
- Manual and error-prone data collection
- Inability to accurately track inventory
- Delayed or inaccurate shipments
- Visibility into resource utilization
- Cumbersome job quoting process
- Inefficient forecasting
- Manual intensive financial consolidation
- Poor labor tracking
- Lengthy order entry and fulfillment time
- Difficulty accessing key performance indicatorsand business reporting

Macola 10 enables you to better understand and focus on your core business. By addressing yourchallenges, Macola 10 improves the way customers interact with your company. The better the customer experience, the greater likelihood they will continue to order from you, order more from you, and speak highly of working with you, which all helps your business grow.

Macola 10 is the next evolution of Macola and is a huge leap forward toward a more natural ERP experience that increases the speed, accuracy, and reliability of operating your business.

Macola. ERP and business software.

Core Business Functions	Activity and Process Management	Personalized Workspaces
• Manufacturing • Project management • Distribution • Quality Management • Accounting and finance • Human resource management • Customer relationship management	• Automation • Workflow • Document management	• Role-specific interactive views into key functions • Workplace mobility with anywhere, anytime access

Core Business Functions

At the heart of any manufacturing or distribution organization is the need to manage the process of building or distributing a product including managing the quality of the product, handling receivables and payables, coordinating resources involved in building the product, and customer and order information. These core business areas are all addressed by elements of Macola 10:

- **Manufacturing** – Control product fabrication and assembly
- **Project Management** – Enable a seamless workflow
- **Distribution** – Ensure smooth distribution
- **Quality Management** – Verify product quality
- **Accounting and Finance** – Process orders and payments
- **Human Resource Management** – Schedule resources efficiently
- **Customer Relationship Management** – Manage customer data

Activity and Process Management

The core capabilities of Macola 10 are powerful standalone, but the real value is in connecting those core business functions through automation, workflow, and document management. These are the activity and process management capabilities that serve as the glue between and among the core business functions.

- **Automation** – Enable seamless reactions to business conditions. Eliminate human errors, delays, and lost papers
- **Workflow** – Prevent processes from getting delayed/ impeded and ensure key stakeholders are informed and involved when needed
- **Document Management** – Allow centralized document creation, storage, and management with role-based and secure access. Eliminate duplication and link notes, emails, orders, modifications, CAD/CAM diagrams, orders, and/or projects so everyone stays on the same page and has the whole picture.

Personalized Workspaces

The goal of personalized workspaces is to empower users to have a more natural work experience and interaction with the business through Macola 10 which provides rolespecific views into the core business functions and activity and process management. Personalized workspaces enable users to solve problems with specific roles in mind.

- **Critical Job Functions** - Specific workspaces are aimed at bringing together critical functions to perform a job. Examples include a sales workspace, human resources workspace, accounting/finance workspace, order processing workspace, etc. Workspaces can be geared toward a specific job (shop floor manager) or a specific group (accounting)
- **Reduce Time** - Personalized workspaces reduce the amount of time required to perform tasks by having critical information and functions at users' finger tips
- **Always Accessible** - Workspaces are accessible anytime, anywhere – client-server, browser-based (access from home or public PC), tablets, and smartphones – everyone is connected

Easily Enhance Your Solution with Web Services

Web services and an object oriented architecture are an integral part of Macola 10, making integrations much simpler and cheaper. Web services allows quick and easy integration to third party solutions. Many of you have probably invested in other on premise and/or cloud solutions (e.g. Salesforce.com; ADP, service management solution, etc.) and our web services architecture ensures you continue to gain value from those solutions in conjunction with your Macola 10 implementation. When you want to integrate solutions, your consulting cost, time, and risk are lowered because you no longer have to build custom, time consuming, and expensive integrations.

Macola. ERP and business software.