RiverMeadow Software, Inc.

Headquarters
224 Airport Parkway, Suite 550
San Jose, CA 95110

Founded: 2009

East Coast Office: Westford, MA

Status: Private Company

Investors:
• Cisco
• Acadia
• Applied Value

Employees: 49

Senior Management Team
• Richard Scannell: CEO & President
• Jim Jordan: CFO
• Patrick Sheridan: CTO

Product: RiverMeadow Migration SaaS

Value Proposition:
Cross-Hypervisor Workload Portability

GTM Channels:
• IaaS Hardware & Software Manufacturers
• Cloud Service Providers
• System Integrators & VARs

Geographies Served:
• NA
• EMEA
• APAC

End-user Markets:
• Enterprise
• SMB

Company

RiverMeadow Software Inc., headquartered in San Jose, California, is a privately held company founded in October 2009 that solves the challenge of migrating x86 server-based workloads across disparate hypervisors. A technology leader in automated workload migration, RiverMeadow partners with leading infrastructure manufacturers, service providers, distributors, VARs and system integrators that OEM and resell RiverMeadow Migration SaaS to the global market.

Product

Purpose built for Cloud, RiverMeadow SaaS is a fast, secure, automated platform that leverages APIs to mirror source server instances and moves them seamlessly cross-hypervisor into public, private and hybrid clouds without interrupting workload function and performance. While the source servers run in production, RiverMeadow invokes automation processes that eliminate manual steps--minimizing time, costs and risks associated with moving mission-critical workloads from one hypervisor to another. Workloads can be efficiently and effectively virtualized and migrated to target data centers in a matter of minutes and hours versus days and weeks.

Key Benefits:
• Datacenter Secure - Migrate behind the firewall
• API-Driven - Hypervisor agnostic, Imbeds as a service
• Web-based GUI - Rapid setup and easy to use
• As-Is, Agentless Migrations - Non-disruptive, No Shutdowns or reboots
• SaaS-based - No installs, PaaS lock-in or long-term contracts

GTM Channels

We work with partners spanning all segments of the market to deliver the benefits of RiverMeadow Migration SaaS to businesses around the world.

Large Infrastructure and Services Companies deploy RiverMeadow SaaS as a component of their cloud solutions and service offerings.

Cloud Service Providers use RiverMeadow SaaS to deliver automated, faster, secure onboarding to their hosted cloud and managed services offerings.

System Integrators & VARs offer RiverMeadow SaaS through their migration and reseller practices.

By minimizing the risk, cost and complexity associated with migrating workloads across disparate hypervisors, RiverMeadow places focus on what really matters, successfully serving the needs of customers.