



White Glove Service – Not Just for Your Home

Does healthcare facility planning have you stressed? Need peace of mind while dealing with medical equipment deliveries? Our White Glove Service is part of our [direct-to-site delivery process](#). We offer turnkey move-in service from ordering product to delivery direct to the specific rooms, taking all of the stress off your hands. Your facility is set up in complete entirety on your precise time frame to best accommodate your needs and schedule.

In just 12 weeks, we can take you from project initiation to the final walk-through, with all products delivered and installed. After delivery, we can even coordinate training by the manufacturers for your team on the use and upkeep of specific equipment. We're double-checking every small detail of the process so you can step back and focus on your facility's opening.

Feel free to custom create you own process – we can do as little or as much as you desire. What best suits your facility's needs?

How do we do all this in just 12 weeks? Here's a glimpse of our usual timeline:

12 Weeks

- Meet with project manager
- Collaborate on product list; segregate contractor installed items
- Submit quote using best GPO pricing
- Submit suggested deployment schedule including number of trucks and deliveries.

10 Weeks

- POs generated
- Facilitate product shipments to arrive at Clafin Medical warehouse 3-4 weeks before first delivery
- Generate initial tracking report

4 Weeks

- Start receiving products to Clafin Medical warehouse
- Start assembling products
- Start labeling process
- Arrange for a walk-through; get copy of plans

Between Weeks 4 and 3

- Deliver contractor installed products
- Review safety requirements

Between Weeks 2 and 1

- Create receivers
- Finish assembly and labeling
- Review asset tag requirements and record serial numbers where necessary
- Confirm final delivery dates

Delivery Date

- Determine if multiple deliveries are necessary
- Protect surfaces if necessary
- Deliver products direct to rooms
- Check all products for damage/replace if necessary
- Remove all trash
- Do final walk-through by room
- Custom receiver ready to sign

We make the following assumptions when we commit to this plan, as effort is needed from the both of us to execute this properly. Just like any healthy relationship, communication is a necessity. We're upfront about the requirements we ask of you to help us reach this prompt deadline, and we'll need to be aware of any new scenarios or amendments so we can adapt your healthcare facility plans.

Assumptions We Make When Creating This 12 Week Plan

- Claflin Medical is to bid on all distributor based products
- Claflin Medical will give best pricing (GPO, promo, quantity) on all products
- Claflin Medical is to be awarded the majority of the products bid to maximize cost savings on freight, delivery and pricing
- POs generated in timely fashion
- Claflin Medical receives all necessary information from customer in a timely fashion
- Claflin Medical will provide all white glove services when scheduled
- Open communication between both parties when changes occur

With our white glove service, you can have the entire facility delivery, assembly and clean up process – completed within 12 weeks.

The best part? Having all intricacies of the project handled by Claflin Medical can save you both time and money.

Our equipment specialists are skilled in creating a successful and easy [delivery experience](#) for you. We'll eliminate the worry of having to double-check your process, and the concern that you forgot something.

