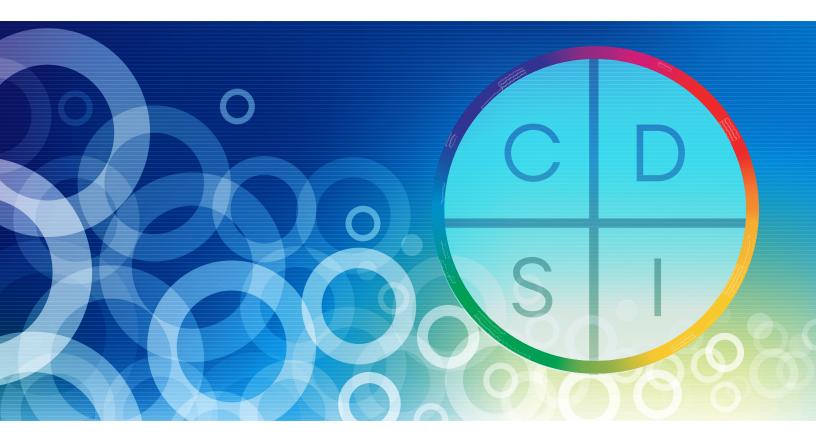
The DISC Assessment Report $^{^{\text{\tiny TM}}}$

Understand Your Behaviors and Motivators

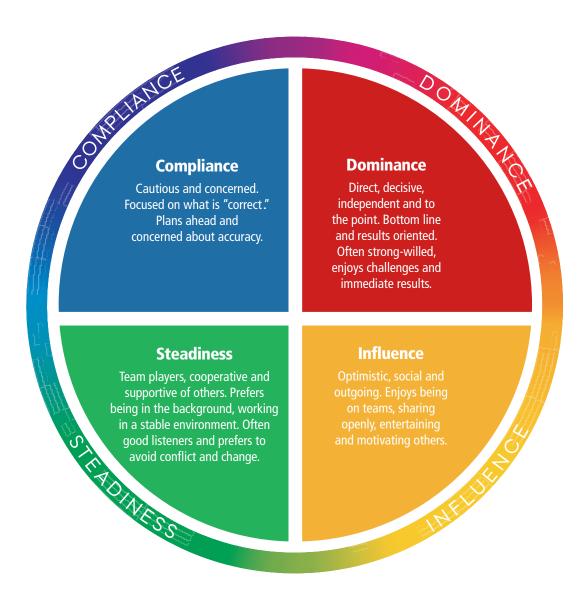




What is the DISC Assessment?

DISC assessment is a personality profile test that provides insight into one's natural and adaptable behaviors styles and preferences. DISC centers around four different personality traits: Dominance, Influence, Steadiness and Compliance. The process reveals the characteristics required for superior performance, matching the person to the position more accurately. By understanding DISC patterns, you have better insights into individuals and teams in the areas of workplace, leadership, management, sales, hiring and employee development.

- → Set The Standard For Self-Understanding
- → Bring Out The Best In Your Employees
- → Give Your Team A Competitive Edge



The DISC Assessment Process

1

Understand Your Talent

What is your personality and behavioral styles? Why do you do what you do? <u>2</u>

Discover Your Motivators And Behaviors with Your Coach

Increase self-knowledge: how you respond to conflict, what motivates you, what causes you stress, and how you solve problems. 3

Blend Behaviors and Motivators

Blend these two together to achieve the successes you want—manage more effectively by understanding the dispositions and priorities of clients and team members.

Benefits of the DISC Assessment

Learning about a behavioral model will help your team members, at all levels, to better understand themselves and others, enhancing personal and professional relationships. This understanding will accomplish the following:

- → Increase Understanding of Self
- → Increase Understanding of Others
- → Increase Communication
- → Increase Productivity
- → Decrease Tension

The DISC behavioral model is universally proven to provide applications for improvement in the following areas:

- → Communication
- → Sales
- → Team Building
- → Social Relationships
- → Time Management
- → Goal Setting



DISC Assessment Learnings

- → Discover your unique blend of temperament and know why you act the way you do
- → Maximize personal strengths and compensate weakness
- → Resolve conflicts and power struggles more quickly
- → Reveal root communication problems in a matter of minutes
- → Know why your partner can be different under stressful situations
- → Create your "dream team" by understanding how each personality adds value to team dynamics
- → Learn the motivating factors of each member of your team
- → Discover the hot buttons of each personality and what not to say



Learn about the DISC Assessment

For more information about why the DISC assessment is critical for creative high-performing individuals, teams, and organizations:

- Visit us at clientwise.com
- @ Email us at disc@clientwise.com
- Call us at (800) 732-0876

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