

# CASE STUDY

## GLOBAL 500 HEALTH CARE COMPANY

This case study of a Global 500 health care company is based on a November 2015 survey of Motus customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

**“Motus has helped reduce the operational impact by 30% for our sales force. We were able to use the funding towards other items within the sales force.”**

### Challenges

Primary reasons for using a vehicle program provider:

- To create a fair and accurate program
- To improve operational efficiency
- To increase visibility into field activity
- To reduce costs

### Use Case

Uses the following mobile workforce management solution in addition to Motus:

- SAP

### Results

Has realized the following benefits by partnering with Motus:

- Improved efficiency
- Increased IRS compliance
- Increased visibility into employee activity
- Achieved more accurate mileage reporting
- Achieved more accurate chargeback and/or reimbursement calculations
- Reduced liability
- Realized a return on their investment in Motus in 3 – 4 months. Reduced their vehicle program costs by 20-30% with Motus.
- Increased the productivity of their mobile employees by > 50% with Motus.
- Used the cost savings from Motus to invest in other areas of the business.

**Source:** TechValidate survey of a Global 500 Health Care Company

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Research by **TechValidate**



### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Global 500**

Industry:  
**Health Care**



### About Motus

For companies with mobile workers that drive more than 5,000 business miles per year, we are the most accurate vehicle management and reimbursement platform available. Through our sophisticated configuration engine that incorporates real-time data across hundreds of variables, we drive significant reductions in cost, ensure compliance and reimburse employees exactly what they deserve.

**Learn More About Motus**

