



# Sage 300 ERP



## Overview

### Real Companies—Real Solutions

Companies around the world use Sage 300 ERP (formerly Sage ERP Accpac) to manage nearly every aspect of their business. Sage 300 ERP is a comprehensive multinational business management solution built on the most flexible and expandable architecture available today. Cost-effective, quick to implement, and simple to use—Sage 300 ERP provides best-in-class solutions to automate workflow throughout your organization. A unified solution delivers enterprisewide visibility, maximizing collaboration and providing insight for strategic decisions that drive revenue growth and improve profitability. Sage 300 ERP offers all the features you would expect from a powerful software solution, with additional features well suited for companies managing multiple businesses across country borders. To stay competitive in today's global economy, you need more than simple financial accountability and compliance.

Sage 300 ERP contains the power and tools to help you see your business in a new way so you can improve productivity, envision success, and accelerate growth. It's time to turn your business dreams into reality with the real-time visibility, collaboration, agility, and innovation you need to succeed.

| Challenge  | Solution   | Results   |
|--|--|---|
| Lack of standardization constrained the quantity and quality of management information, making it difficult for Radisson to perform in-depth analysis or generate reports.   | Sage 300 ERP deployed online provides reliability, broad functionality, and secure accessibility, enabling Radisson to operate more efficiently.                   | Sage 300 ERP Online helps synchronize the hotel chain's diverse accounting practices without diluting its focus on customer-impact systems.   |
| Clarke Phillips accounting and point-of-sale software was slow, provided financial and inventory data that was several days old, and did not make inventory viewable from other locations.                             | Sage 300 ERP, for robust financial management, real-time sales, and inventory processing.  | Order-entry time cut in half; anticipated efficiencies will reduce inventory on hand by 20%, plus support 25% growth in sales without adding new staff.                                   |
| As a chemical distributor, Inortech needed to speed up collections, enhance the tracking of customer information, improve sales processes, and minimize training time and related costs for new sales representatives. | Sage 300 ERP provides sales and customer service representatives with easy web-based access to comprehensive information about prospects, customers, and products. | Inortech has quicker, more reliable access to information, optimizes staff productivity and customer satisfaction, reduces training time, and closes more sales.                          |
| As a high-tech company, Photoflex required a streamlined solution that could keep pace with its rapid growth and perform a variety of advanced accounting processes.   | Vintage Business Systems implemented a comprehensive Sage 300 ERP solution to help Photoflex quickly overcome its business challenges.                             | With Sage 300 ERP, Photoflex has instant access to key information for effectively tracking sales and inventory data, performing month-end closing, and creating and customizing reports. |



"It was clear to us that Sage 300 ERP still leads the industry for functionality, features, performance, flexibility, ease of use, and cost-effectiveness."

Michel Ponzi  
Owner  
Ponzi Vineyards

## Small Investment. Big Return. Peace of Mind.

Discover the Sage 300 ERP technology difference! Get one unified solution on which to build your business—enabling more efficient processing, more productive people, and the ability to gain real insight into your business. Sage 300 ERP ensures your business is built on a solid foundation, providing superior architecture that gives you the power you need today with the flexibility to adapt tomorrow. Reap the rewards of a global reach solution with the breadth of functionality to support multientity and multinational organizations with the local touch needed for your business. Your newfound freedom of choice is supported by a collaborative ecosystem, ensuring success for the life of your business. And of course, with over 30 years of supporting businesses just like yours, Sage technology is proven, reliable, and experienced.

## Features

### One Unified Solution

Accurate, readily available, and intelligent information is imperative to driving daily business decisions. Unifying all of your data into one solution creates a true view of your business, which is vital to growth and profitability. With improved visibility into real-time information comes the ability to manage exceptions better and adjust quickly to meeting changing customer needs. Implementing Sage 300 ERP can result in unparalleled financial management that ensures accuracy of information, minimizes risks, and assists with compliance. Enhanced collaboration reduces costs through streamlined operations and optimal staff performance. Better informed decisions provide a strategic advantage by creating more satisfied customers—making you more profitable while saving you money.

### Superior Architecture

Freedom of choice—build your solution your way and leverage the ability to adapt quickly as your business requirements evolve. Sage 300 ERP is technically designed to provide your business with more control and flexibility. You can deploy all or part of the functions according to your requirements, one step at a time.

- Scalable editions support 1-250+ users
- Deployment neutral: on-site or on-demand (hosted cloud computing)
- Technology: Database—Pervasive.SQL, Microsoft® SQL, or Oracle; add features as you grow

### Global Reach/Local Touch

Competition is rapidly becoming a global challenge. An international presence is not only important for modern enterprises, it is essential. Empower your organization with the tools required to maintain international currency standards easily and eliminate the complexities of multinational commerce. The powerful capabilities of Sage 300 ERP allow you to capitalize on the global economy—giving you the power you need to easily support multiple entities (intercompany and consolidations), languages (by user), currencies (Recognized Gain/Loss or the Unrealized Gain/Loss Accounting Method), and much more.

### Collaborative Ecosystem

A collaborative ecosystem helps our customers thrive. Becoming part of this ecosystem—which includes Sage staff, programs, and resources; a vibrant network of partners, consultants, and developers; authorized training facilities; and software user communities—enables you to get the most out of your investment. The core tenet of the Sage approach is that we provide customers with an unmatched range of expertise, support, training, and collaboration.

### Proven, Reliable, and Experienced— Available Functionality and Capabilities

Accounts Payable • Accounts Receivable • Advanced Budgeting • Alerts • Bank Reconciliation • Business Intelligence • Check and Form Printing • CRM • Document Management • EDI • EFT • Fixed Assets • General Ledger • G/L Consolidations • Human Resources • Intercompany Transactions • Inventory Control • Language Overlays • Manufacturing • Multi-Currency • Online • Payroll • Project and Job Cost • Return Material Authorization • Sage Sales Tax • Sales Analysis • Service and Maintenance Management • Transaction Analysis and Optional Field Creator • Warehouse Management

## About Acuity Solutions - the leading Sage Business Partner in London & the South East

Acuity Solutions is proud to be the leading Sage 300 Business Partner in the UK. Supporting a large and diverse customer base across the world. With over a hundred years of experience in the consultancy team we are well placed to help you make the most of the excellent Sage 300 solution.

