

Q3 2016 Industry Cost: \$240M

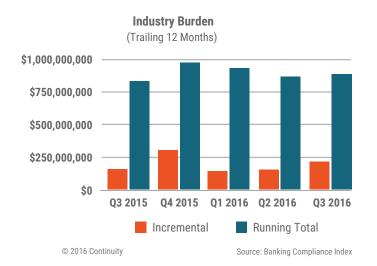
The Banking Compliance Index (BCI) is a quarterly tracking index published by the Regulatory Operations Center[®]. It measures the incremental cost burden on community financial institutions to keep up with regulatory changes. The BCI data sources include: CFPB, FDIC, FinCEN, FRB, NCUA, OCC and OFAC. The BCI is calculated using an average size institution of \$350 million.

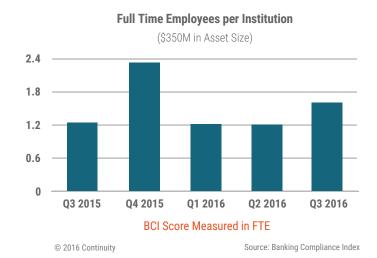
The Q3 2016 BCI shows that the average financial institution will require 1.63 additional full-time employee equivalents (FTEs) to deal with the regulatory changes and enforcement climate that happened between July and September of 2016. This represents an additional \$39,634 cost burden for the quarter, bringing the trailing twelve months' cost figure to \$150,676 to keep up with the ever-changing regulatory environment. While the number of new rules held within normal ranges (77), the enforcement climate cooled dramatically, from "warm" to "cool." The rate of enforcement dipped below 7% for the first time since the index was introduced, coming in at 6.54%. A variety of factors may have contributed to this drop-off. Among them: the election year phenomenon,a declining number of banks to oversee, a focus on larger institutions' actions and the complexity of enforcement at the biggest banks, and external pressures of legislative and judicial action on the agencies to exercise more prudence and greater discretion in doling out punishment.

	FTE* Consumption Score	FTE* Consumption % Change Quarterly	FTE* Consumption % Change Quarter on Quarter	Regulatory Changes	Hours to Comply/ Institution	% Change in Hours To Comply	% Change In Hours to Comply Quarter On Quarter	Incremental Cost Per Institution per Quarter	Regulatory Changes Page Count				% Change in EAs**		Avg. # Items in an EA**
Q3 2016	1.63	35%	33%	77	430	4%	12%	\$39,734	2727	2.7	99	0.99	-34%	6.54%	14
Q2 2016	1.21	0.8%	-30%	70	447	4%	-23%	\$29,732	2921	2.9	150	1.50	-13%	9.80%	4
Q1 2016	1.22	-45%	-10%	69	428	-56%	29%	\$29,021	1569	1.6	172	1.73	9%	11.19%	4
Q4 2015	2.23	81%	77%	125	968	152%	159%	\$52,317	4309	4.3	159	1.59	-6%	10.14%	4
Q3 2015	1.23	-28%	-34%	70	384	-34%	-41%	\$29,145	2231	2.2	170	1.70	-18%	10.71%	5

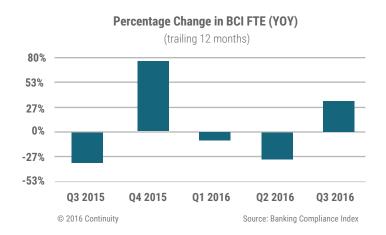
* Full-Time Employee ** Enforcement Actions Data Sources: CFPB, FDIC, FinCEN, FRB, NCUA, OCC, OFAC © 2016 Continuity

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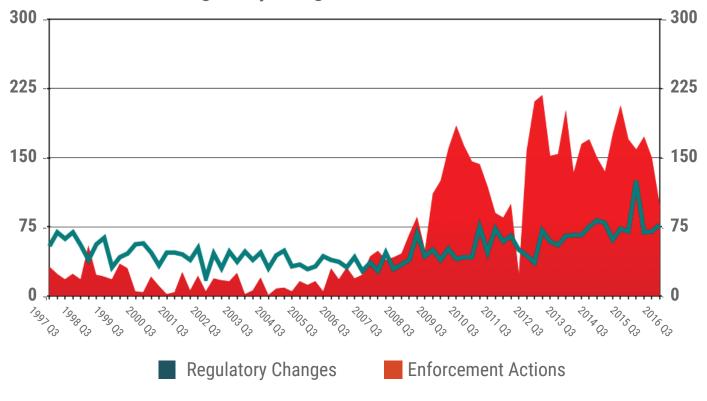


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Regulatory Changes / Enforcement Actions



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Source: Banking Compliance Index

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What do the numbers mean?

The Banking Compliance Index (BCI) evaluates the incremental time and cost a typical financial institution will incur to comply with a quarter's new regulatory requirements and the compounding challenge of the enforcement environment.

What is the FTE Score?

The FTE Score represents the number of full-time employees the typical institution needs just to keep up with this quarter's new regulations and enforcement climate. The score does not take into account the effort required to ensure compliance with the hundreds of other existing regulations - just this quarter's incremental burden.

How are the Hours to Comply calculated?

Each regulatory change is analyzed in detail and assigned a workload value between 1 and 10. A typical institution will consume roughly two hours for a simple issuance, to more than 200 hours for a highly complex issuance. Values are then added across all issuances for the quarter to tabulate Hours to Comply.

	FTE* Consumption Score	FTE* Consumption % Change Quarterly	FTE* Consumption % Change Quarter on Quarter		Hours to Comply/ Institution	% Change in Hours To Comply		Incremental Cost Per Institution per Quarter			EAs**	EAs**/ 100's	% Change in EAs**	EA** Rate	Avg. # Items in an EA**
	1.35	7%	-20%	61	331	-11%	-31%	\$30,988	1605	1.6	176	1.76	30%	10.82%	7
Q3 2014	1.26	-32%	-22%	79	374	-43%	%	\$29,660	4109	4.1	135	1.	-10%	8.20%	7
Q2 2014	1.86	26%	-21%	82	653	26°	17%	\$45,262	3404	3.4	150	1.5	12%	9.01%	7
Q1 2014	1.48	-12%	-36%	75	517		-38%	\$34,755	2884	2.9	170	1.7		10.10%	5
Q4 2013	1.69	5%	-28%	66	483		-61%	\$37,621	3284	3.2	165	1.65	23%	8%	8

* Full-Time Employee ** Enforcement Actions Data Sources: CFPB, FDIC, FinCEN, 4 OCC, OFAC

How is the cost calculated?

The Incremental Cost per Institution per Quarter is the product of Hours to Comply times Average Hourly Wage The average hourly wage figure is derived from the mos recent aggregate Call Report data from the FDIC.

Why do Enforcement Actions matter?

Enforcement actions and their complexity predict the industry impact of noncompliance with existing regulations. In a climate where there is more intense regulatory scrutiny, institutions must "up their game" to ensure they stay compliant. This information also reflects the additional impacts to those institutions that are the subject of EAs.