

Mark Jones
Senior Sales Director, Healthcare Vertical



Mark Jones is the Senior Sales Director for the Public Sector Healthcare Vertical. The Public Sector Healthcare Vertical is comprised of the Social Security Administration, Health and Human Services, Department of Veterans Affairs and the Military Health System. Mr. Jones is responsible for ensuring the CA Technology solutions and offerings are aligned with agencies goals and mission to improve business outcomes to meet stakeholder requirements. CA Technologies innovative solutions enable agencies to leverage technologies; from the mainframe to the cloud, to meet organizational needs, free up resources through consolidation and improved operational efficiency and reduce risk by securely enabling on line business.

Mr. Jones began his career with CA Technologies in 1995 as a Customer Solutions Representative in the Federal office in Herndon, VA and has worked in the federal sector for the past 19 years. He was promoted a variety of times and assumed the role of Account Director for the Department of Veterans Affairs in 1999. In the fall of 2011, he created and stood up the Public Sector Healthcare Vertical for CA and in January 2012 was elevated to the role of Senior Sales Director to manage and operate the Public Sector Healthcare Vertical.

In his role as the Account Director for the Department of Veterans he helped to establish CA Technologies as the leading provider of Identity and Access Management, Service Availability, Service Management, Test and Development Simulation and Capacity Planning solutions to help them meet their goals and priority for the VA's 16 Major Initiatives.

Mark was also a contributor to the iEHR Task Force formed by ACT-IAC to provide guidance and commentary on electronic health record options. He is also a member of the Healthcare Group sponsored by Executive Mosaic. He is a graduate of Salisbury State University and received numerous performance awards including Account Director of the year.