

Bearings

a newsletter for GKAR MEMBERS
August 2016



At A Glance

Committee Meetings

August 1st

[Governmental Affairs](#)

August 4th

[Broker Exchange Forum](#)

August 5th

[Education](#)

[Community Relations](#)

August 9th

[MLS/Technology](#)

August 12th

[Risk Management](#)

August 26th

[Board of Directors](#)

GKAR News

REALTOR® Annual Dues Mailed Out August 10th, 2016

Your annual dues statement will be mailed out on August 10th, 2016, and payment is due before September 10th, 2016. The annual renewal amount is \$658.00, and the annual advocacy contribution amount is \$42.00. We look forward to your continued Membership with GKAR!

2016 Philip P. Perry Award - Nominate a Member Now

The Philip P. Perry Humanitarian Award was conceived upon the passing of distinguished GKAR Member, Philip P. Perry in 2004. The Award honors the legacy of a Member who devoted his lifetime to selfless humanitarian efforts.

The Award is given to a current GKAR Member who embodies the spirit of selflessness that was important to Mr. Perry throughout his life. Nominations for the 2016 Philip P. Perry Award are due September 1st, 2016. [Submit a Nomination](#)

2017 REALTOR® of the Year - Nominate a Member Now

The GKAR REALTOR® of the Year is recognized by their peers for their contributions to the real estate profession and to the greater Kalamazoo community.

Nominees must be a Primary Member of GKAR for a minimum of five consecutive years. The recipient will be honored at the local level and recognized at GKAR's Installation Holiday Luncheon. The REALTOR® of the Year will also be submitted at the state level for consideration at Michigan REALTORS® Convention. [Submit a Nomination](#)

GKAR Announces New Scholarship Opportunity for Veterans

Veterans looking to enter the real estate field now have an opportunity to get their real estate pre-licensing course fee covered by a new scholarship offered by the Greater Kalamazoo Association of REALTORS® (GKAR).

The new scholarship is available to Michigan residents who have served and who were honorably discharged from the United States Air Force, Army, Coast Guard, Marine Corps, or Navy. [View Application](#)

Welcome Baby McMillan

Angela McMillan, GKAR's Director of Special Events, Communication, and Marketing and husband, Sean welcomed baby girl, Moira Grace McMillan on July 26th. Congratulations Angela and Sean, and big brother, Isaac on the new addition to your family!

CEO Robin Pompey
Editor Angela McMillan

At A Glance

Events

August 18th

[GKAR Tigers Game Day](#)

August 29th

[Annual Summer Golf Outing](#)

September 2nd

[Day of Service for Veterans Nomination Form Due](#)

September 16th

[Day of Service for Veterans Volunteer Form Due](#)

October 22nd

[Day of Service for Veterans](#)

December 7th

[Winter Bus Trip to Chicago](#)

Courses

August 4th, 5th, 10th, 11th, 12th

[RE101](#)

September 20th

[e-PRO](#)

September 29th

[Course 1700](#)

GKAR Events

[Go to a Tigers Game](#) - August 18th Boston Red Sox at Detroit Tigers

We have 10 seats left on the charter bus headed to Comerica Park on Thursday, August 18th, 2016; get your tickets now! Only \$85 per person and non-Members are welcome.

GKAR's Summer Golf Outing Foursomes Sold Out! 1 Hole Sponsorship & 2 Beverage Sponsorships Available

Annual Summer Golf Outing & RPAC Fundraiser Details:

- Monday, August 29th, 2016
- At The Moors Golf Club
- Check-in Opens at 9:15 am
- Shotgun Start at 10:00 am
- Contact is SamanthaO@gkar.com

Lunch Sponsored By



[Download Sponsorship Sign-Up Form](#)

Nominate a Client and/or Volunteer to Serve our Veterans

Our goal is to assist veterans in our community, whether returning home with special requirements or simply in need of home maintenance. Last year we served 11 local veterans and with your help hope to increase that number this year. We are now accepting nomination forms for veterans and volunteer forms from Members to serve our Veterans.

[Download Event Flyer](#)

[Download Nomination Form](#)

[Download Volunteer Form](#)

Now Selling Tickets for the Winter Bus Trip to Chicago

We know the sun is shining and you don't want to think about snow, but we wanted to let you know registration is open for the annual winter bus trip to Chicago on Wednesday, December 7th, 2016. [Get your tickets now!](#)

Upcoming Courses



Earn Your Military Relocation Program (MRP) Certification at GKAR November 14th, 2016

Learn about working with current and former military service members to find the housing solutions that best suit their needs and take full advantage of military benefits and support. Learn how to provide the real estate services - at any stage in the service member's military career - that meet the needs of this niche market and win future referrals. [Visit the MRP website.](#)

Earn Your e-PRO® Certification at GKAR September 20th, 2016

e-PRO® gives you a roadmap to build your business and serve the hyper-connected consumers of today and tomorrow. Learn about the changing market and how to connect with consumers, manage your online reputation, generate leads, and gain referrals. Day one is a live course and day two is completed online.

[Visit the e-PRO website. Let Jessica know you're interested in this course.](#)

Classes & Events

[August Birthday Calendar](#)

[New Member Orientation](#)

[August 24th, 25th, 26th](#)

Housing Reports

[Cumulative Sales Report](#)

[Sub-Area Closed](#)

[Residential Sales Report](#)

[Jan - June 2015](#)

[Jan - June 2016](#)

[Mortgage Rates](#)

Drops - REALTORS®

Jagdish Chahal - ERA Network Real Estate, LLC
Lance Culver - ERA Network Real Estate, LLC
Patrick McComis - Cornell & Associates
Robert Peterson - The Barton Group

Transfers - REALTORS®

Kathy Barnitz - Berkshire Hathaway HomeServices Stadium Office to Mattawan Office
Ryan Belen - Keller Williams Kalamazoo to Evenboer-Walton, REALTORS®
Amanda Cline - Keller Williams Kalamazoo to Carlson REALTORS® & Development
Linda Diehl - Berkshire Hathaway HomeServices Stadium Office to Mattawan Office
Linda Fruin - Berkshire Hathaway HomeServices Stadium Office to Mattawan Office
Joe Goldsberry - Keller Williams Kalamazoo to CENTURY 21 Affiliated
Stephanie Goldsberry - Keller Williams Kalamazoo to CENTURY 21 Affiliated
Marissa Harrington - Keller Williams Kalamazoo to Five Star Real Estate
Gail Hartman - Keller Williams Kalamazoo to CENTURY 21 Advanced
Linda Hazelhoff - Berkshire Hathaway HomeServices Stadium Office to Mattawan Office
Erin McEntee - Keller Williams Kalamazoo to ERA Network Real Estate
Lisa Morgan - Berkshire Hathaway HomeServices Stadium Office to Mattawan Office
Meghan Pawlawski - Keller Williams Kalamazoo to Five Star Real Estate
Me'chelle Subacz - Jaqua, REALTORS® to Berkshire Hathaway HomeServices Oakland Office
Ken Ward - Keller Williams Kalamazoo to CENTURY 21 Affiliated
Karen Wellman - Berkshire Hathaway HomeServices to Century 21 Advanced Realty
John Wilson - Jaqua, REALTORS® Drake Office to Milham Office

Change - REALTOR® Office Name

OMPH, LLC to Berkshire Hathaway HomeServices

Welcome New REALTOR® Members

Bryan Babel - Keller Williams Kalamazoo
Corby Callaway - Berkshire Hathaway HomeServices (Plainwell)
Janice Clark - Berkshire Hathaway HomeServices (Stadium)
Robert Ernsberger - Keller Williams Kalamazoo
Michelle Goodwin - ERA Network Real Estate LLC
Kathryn Honicutt - Keller Williams Kalamazoo
Benjamin Hyde - Five Star Real Estate
Katie Koleszar - Omni Brokerage
Brenda Murphy - CENTURY 21 C. Howard
Traci Seeley - Keller Williams Kalamazoo
Courtney Wesley - Keller Williams Kalamazoo
Joshua Wilson - CENTURY 21 Advanced
Dawn Woodard - Keller Williams Kalamazoo

Welcome REALTOR® Member Reinstatement

James Dimock - Knobloch, REALTORS®
Calvin Mims - Berkshire Hathaway HomeServices (Stadium)

Welcome New REALTOR® Office

CENTURY 21 Affiliated - Jasen Schrock
Richland, MI | (269) 203-2045

Welcome New Business Partner

VanDyk Mortgage - Brittanee Infante
Grand Rapids, MI | (616) 940-3000 | VanDykMortgage.com

Key Box Corner

One Day Codes can be generated with the SentiSmart app, then emailed or text messaged to the agent requesting access to your listing.

To generate a One Day Code from the SentiSmart app, follow these quick steps:

1. Open the SentiSmart app on your smartphone
2. Tap **Lockbox Tools** at the bottom of the screen
3. Tap the lockbox SN/listing address you need a One Day Code for
4. Tap **Get One Day Code**
5. Select the date you need the code for
6. Enter the name of who the code is being generated for into the **Assigned To** field *Note: If this field is required, you cannot obtain a One Day Code until you fill it in.*
7. Enter your 4-digit PIN#
8. Tap the **Get One Day Code** button
9. The One Day Code will be displayed along with instructions for use
Note: If it is your first time using the application to get a One Day Code, you will be given a tutorial. This tutorial indicates that clicking the arrow in the top, right corner allows you to email or text message the One Day Code to someone.

MLS News

Complimentary Member MLS Training at GKAR

[Searching](#) - August 16th, 2016, 2:00 pm - 4:00 pm, in the Classroom

[Contacts](#) - August 18th, 2016, 2:00 pm - 3:30 pm, in the Classroom

[RPR Basics](#) - August 23rd, 2016, 2:00 pm - 3:00 pm, in the Classroom

Reservations are required. Call (269) 382-1985 or email ChristyP@gkar.com.

SentiSmart Integration with RPR

SentiSmart integration with RPR is a new feature that will allow you to access property information easily. When opening a SentiLock lockbox, the SentiSmart app will ask users if they would like to view the property through the RPR app. For this integration to work, the RPR app must also be installed on your smartphone.

This is a one-way integration, meaning that RPR is accessible only by SentiLock users who also have an RPR account. SentiLock is not directly accessible from RPR Mobile. [Click here for instructions on enabling and using this new integration.](#)

ShowingTime Alerts Showing Agents of Status Changes Before Appointments

ShowingTime recently released a new Status Change email template that is designed to alert the showing agent when they have a showing scheduled for a listing and the Status of that listing is changed to an off-market Status (i.e. Pending, Withdrawn, Cancelled, or Expired) prior to the showing appointment date/time.

Peak Performance

[A Simple Guide to Understanding Property Taxes](#)

Have you ever wondered, “What does an Assessor Do? What are Property Taxes based on? What does Uncapping mean? or What is a Principle Residence Exemption?” The answers to these questions can be found in this recently updated Peak Performance article.

Brought to you by the [Risk Management Committee](#).

