

2017
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
April

| | <u>2016</u> | <u>2016</u> <u>units</u> | <u>2017</u> | <u>2017</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$192,860,833 | 1,271 | \$227,615,560 | 1,348 |
| Lots and Land | \$8,853,890 | 84 | \$7,379,490 | 93 |
| Multi-Family | \$2,425,700 | 28 | \$5,259,353 | 45 |
| Commercial, Industrial and Business Opportunity | \$8,148,750 | 29 | \$8,863,550 | 32 |
| Total sales year to date | \$212,289,173 | 1,412 | \$249,117,953 | 1,518 |

| <u>Year To Date</u> | | |
|---------------------------------|-----------|-----------|
| Average Residential Sale Price | \$151,739 | \$172,615 |
| Ratio Listed Price/Sale Price % | 96.00% | 98.00% |
| Median Residential Sale Price | \$128,700 | \$145,000 |

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|--|-------|-------|
| YTD Number of Residential Listings Entered | 2,338 | 2,293 |
| Number of Active Residential Listings at Month End | 1,334 | 993 |

