

**2020**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**April**

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$236,707,219	1,236	\$242,892,240	1,229
Lots and Land	\$8,506,764	108	\$8,968,164	86
Multi-Family	\$4,119,700	28	\$4,070,700	26
Commercial, Industrial and Business Opportunity	\$8,851,825	34	\$9,018,000	31
<b>Total sales year to date</b>	<b>\$258,185,508</b>	<b>1,406</b>	<b>\$264,949,104</b>	<b>1,372</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$191,511	\$197,634
Ratio Listed Price/Sale Price %	98.00%	98.00%
Median Residential Sale Price	\$164,950	\$172,000

YTD Number of Residential Listings Entered	1,912	1,504
Number of Active Residential Listings at Month End	778	678

