

2016
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
February

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$63,117,649	455	\$71,624,380	498
Lots and Land	\$3,432,220	43	\$4,058,565	35
Multi-Family	\$412,000	5	\$1,267,200	17
Commercial, Industrial and Business Opportunity	\$2,478,000	15	\$6,101,350	18
Total sales year to date	\$69,439,869	518	\$83,051,495	568

<u>Year To Date</u>			
Average Residential Sale Price		\$138,720	\$143,824
Ratio Listed Price/Sale Price %		96.00%	96.00%
Median Residential Sale Price		\$120,000	\$125,000

YTD Number of Residential Listings Entered	870	912
Number of Active Residential Listings at Month End	1,504	1,317

