

2019 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report December

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$1,038,770,580	5,314	\$1,064,228,422	5,204
Lots and Land	\$28,197,353	390	\$30,325,779	361
Multi-Family	\$17,299,455	121	\$18,856,850	114
Commercial, Industrial and Business Opportunity	\$42,412,280	138	\$38,113,645	112
Total sales year to date	\$1,126,679,668	5,963	\$1,151,524,696	5,791

<u>Year To Date</u>	
Average Residential Sale Price	\$195,478
Ratio Listed Price/Sale Price %	99%
Median Residential Sale Price	\$164,950

YTD Number of Residential Listings Entered	6,855	6,856
Number of Active Residential Listings at Month End	809	823

