

2020
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
February

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$96,029,529	513	\$104,234,240	551
Lots and Land	\$3,541,214	47	\$4,357,300	48
Multi-Family	\$2,382,800	14	\$1,663,400	16
Commercial, Industrial and Business Opportunity	\$4,331,600	14	\$5,483,800	15
Total sales year to date	\$106,285,143	588	\$115,738,740	630

<u>Year To Date</u>		
Average Residential Sale Price	\$187,192	\$189,173
Ratio Listed Price/Sale Price %	97.00%	97.00%
Median Residential Sale Price	\$162,000	\$167,900

YTD Number of Residential Listings Entered	766	851
Number of Active Residential Listings at Month End	694	697

