2018
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
January

	<u>2017</u>	2017 <u>units</u>	<u>2018</u>	2018 <u>units</u>
Residential Sales	\$40,601,077	270	\$53,522,251	291
Lots and Land	\$1,351,660	20	\$2,114,600	23
Multi-Family	\$482,000	8	\$814,200	7
Commercial, Industrial and Business Opportunity	\$3,292,900	13	\$3,256,500	8
Total sales year to date	\$45,727,637	311	\$59,707,551	329

Year To Date		
Average Residential Sale Price	\$150,374	\$183,925
Ratio Listed Price/Sale Price %	96.00%	98.00%
Median Residential Sale Price	\$125,250	\$159,650
YTD Number of Residential Listings Entered	449	397
Number of Active Residential Listings at Month End	949	775
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