

2018

Greater Kalamazoo Association of REALTORS®

Monthly Cumulative Sales Report

July

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$562,985,352	3,068	\$591,177,304	3,039
Lots and Land	\$16,016,378	203	\$15,419,376	238
Multi-Family	\$10,031,041	83	\$11,192,749	74
Commercial, Industrial and Business Opportunity	\$15,566,672	57	\$24,074,630	82
Total sales year to date	\$604,599,443	3,411	\$641,864,059	3,433

<u>Year To Date</u>		
Average Residential Sale Price	\$183,502	\$194,530
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$154,900	\$165,000

YTD Number of Residential Listings Entered	4,621	4,185
Number of Active Residential Listings at Month End	1,215	987

