

**2016**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**March**

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$111,400,259	759	\$126,537,540	851
Lots and Land	\$5,894,421	66	\$6,230,965	58
Multi-Family	\$1,106,000	14	\$1,590,700	23
Commercial, Industrial and Business Opportunity	\$3,745,500	19	\$6,559,350	23
<b>Total sales year to date</b>	<b>\$122,146,180</b>	<b>858</b>	<b>\$140,918,555</b>	<b>955</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$146,772	\$148,693
Ratio Listed Price/Sale Price %	96.00%	96.00%
Median Residential Sale Price	\$124,988	\$125,500

YTD Number of Residential Listings Entered	1,574	1,611
Number of Active Residential Listings at Month End	1,584	1,305

