

2009
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
April

	<u>2008</u>	<u>2008</u> <u>units</u>	<u>2009</u>	<u>2009</u> <u>units</u>
Residential Sales	\$142,462,385	1,034	\$103,329,541	869
Lots and Land	\$4,428,700	54	\$1,947,125	33
Multi-Family	\$6,296,340	29	\$1,172,443	28
Commercial, Industrial and Business Opportunity	\$10,822,347	30	\$3,974,800	18
Total sales year to date	\$164,009,772	1,147	\$110,423,909	948

<u>Year To Date</u>			
Average Residential Sale Price	\$137,778		\$118,906
Ratio Listed Price/Sale Price %	94.83%		93.87%
Median Residential Sale Price	\$112,750		\$95,000

YTD Number of Residential Listings Entered	3,535	3,812
Number of Active Residential Listings at Month End	3,679	3,048

<u>Residential Terms of Sale</u>	<u>2008 YTD</u> <u>Terms of Sale</u>	<u>2009 YTD</u> <u>Terms of Sale</u>
Arm	0	0
Assumable	0	0
Cash	225	267
Conventional	521	289
FHA	182	207
FMHA	7	6
LC	21	11
MSHDA	36	9
Rural Development	0	29
VA	11	21
Other	31	30

Statistics represent properties sold in the K area.
 Reports prior to May 2004 reflect the sales volume of our members and was not confined to a geographic area.