

2010
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
April

	<u>2009</u>	<u>2009</u> <u>units</u>	<u>2010</u>	<u>2010</u> <u>units</u>
Residential Sales	\$103,329,541	869	\$129,020,599	1,067
Lots and Land	\$1,947,125	33	\$3,660,432	41
Multi-Family	\$1,172,443	28	\$1,471,044	24
Commercial, Industrial and Business Opportunity	\$3,974,800	18	\$3,867,500	14
Total sales year to date	\$110,423,909	948	\$138,019,575	1,146

<u>Year To Date</u>		
Average Residential Sale Price	\$118,906	\$120,919
Ratio Listed Price/Sale Price %	93.87%	95.05%
Median Residential Sale Price	\$95,000	\$102,950

YTD Number of Residential Listings Entered	3,812	3,177
Number of Active Residential Listings at Month End	3,048	2,915

<u>Residential Terms of Sale</u>	<u>2009 YTD</u> <u>Terms of Sale</u>	<u>2010 YTD</u> <u>Terms of Sale</u>
Arm	0	0
Assumable	0	0
Cash	267	273
Conventional	289	356
FHA	207	306
FMHA	6	0
LC	11	28
MSHDA	9	1
Rural Development	29	66
VA	21	26
Other	30	11

Statistics represent properties sold in the K area.
 Reports prior to May 2004 reflect the sales volume of our members and was not confined to a geographic area.