

2013
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
April

	<u>2012</u>	<u>2012</u> <u>units</u>	<u>2013</u>	<u>2013</u> <u>units</u>
Residential Sales	\$137,039,230	1,075	\$179,908,419	1,313
Lots and Land	\$5,376,996	76	\$6,780,341	101
Multi-Family	\$4,418,002	32	\$3,268,159	32
Commercial, Industrial and Business Opportunity	\$3,479,000	17	\$8,544,500	29
Total sales year to date	\$150,313,228	1,200	\$198,501,419	1,475

<u>Year To Date</u>	
Average Residential Sale Price	\$127,478
Ratio Listed Price/Sale Price %	94.81%
Median Residential Sale Price	\$102,000

YTD Number of Residential Listings Entered	2,611	2,304
Number of Active Residential Listings at Month End	2,267	1,767

<u>Residential Terms of Sale</u>	<u>2012 YTD</u> <u>Terms of Sale</u>	<u>2013 YTD</u> <u>Terms of Sale</u>
Cash	378	370
Conventional	333	503
FHA	220	232
FMHA	2	0
LC	24	18
MSHDA	3	5
Purch Money Mortgage	1	0
Rural Development	77	114
VA	27	54
Other	10	17

Residential Activity Past 13 Months

