

2013
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
July

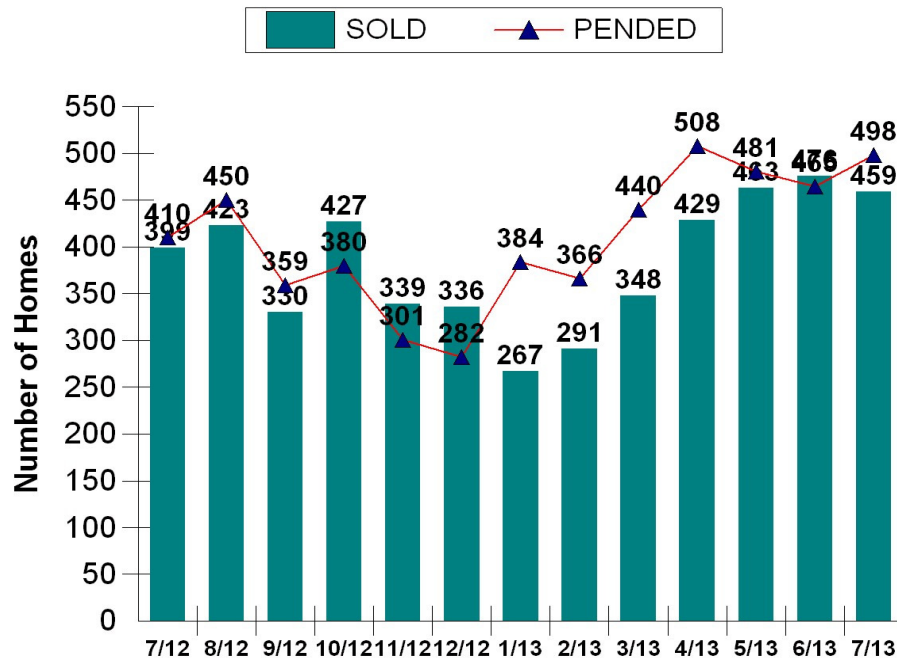
	<u>2012</u>	<u>2012</u> <u>units</u>	<u>2013</u>	<u>2013</u> <u>units</u>
Residential Sales	\$308,712,634	2,277	\$406,310,576	2,783
Lots and Land	\$9,609,126	157	\$10,888,373	182
Multi-Family	\$6,725,402	58	\$6,006,259	64
Commercial, Industrial and Business Opportunity	\$7,492,400	36	\$13,347,000	52
Total sales year to date	\$332,539,562	2,528	\$436,552,208	3,081

<u>Year To Date</u>		
Average Residential Sale Price	\$135,579	\$145,997
Ratio Listed Price/Sale Price %	95.03%	95.97%
Median Residential Sale Price	\$110,000	\$119,910

YTD Number of Residential Listings Entered	4709	4606
Number of Active Residential Listings at Month End	2398	2089

<u>Residential Terms of Sale</u>	<u>2012 YTD</u>	<u>2013 YTD</u>
	<u>Terms of Sale</u>	<u>Terms of Sale</u>
Arm	1	1
Assumable	0	1
Cash	712	754
Conventional	800	1163
FHA	467	494
FMHA	6	0
LC	38	29
MSHDA	3	6
Purch Money Mortgage	1	0
Rural Development	158	208
VA	69	95
Other	22	32

Residential Activity Past 13 Months



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