

2013
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
June

	<u>2012</u>	<u>2012</u>	<u>2013</u>	<u>2013</u>
		<u>units</u>		<u>units</u>
Residential Sales	\$248,133,630	1,872	\$320,134,878	2,248
Lots and Land	\$7,971,776	116	\$9,495,591	157
Multi-Family	\$6,040,402	50	\$4,657,959	49
Commercial, Industrial and Business Opportunity	\$6,587,000	30	\$11,378,500	45
Total sales year to date	\$268,732,808	2,068	\$345,666,928	2,499

<u>Year To Date</u>		
Average Residential Sale Price	\$132,550	\$142,409
Ratio Listed Price/Sale Price %	95.09%	95.75%
Median Residential Sale Price	\$107,750	\$115,750

YTD Number of Residential Listings Entered	4,072	3,845
Number of Active Residential Listings at Month End	2,385	2,015

<u>Residential Terms of Sale</u>	<u>2012 YTD</u>	<u>2013 YTD</u>
	<u>Terms of Sale</u>	<u>Terms of Sale</u>
ARM	1	1
Assumable	0	1
Cash	597	607
Conventional	630	933
FHA	398	399
FMHA	5	0
LC	34	24
MSHDA	3	5
Purch Money Mortgage	1	0
Rural Development	132	171
VA	53	81
Other	19	26

Residential Activity Past 13 Months

