

2013
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
May

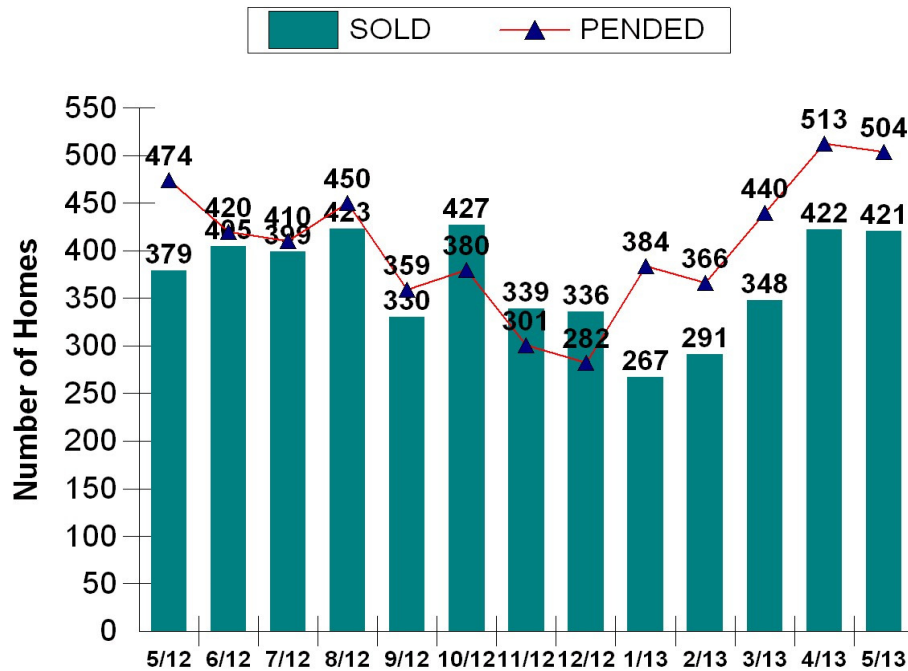
	<u>2012</u>	<u>2012</u> <u>units</u>	<u>2013</u>	<u>2013</u> <u>units</u>
Residential Sales	\$187,053,699	1,459	\$249,631,409	1,782
Lots and Land	\$6,928,576	95	\$8,242,691	129
Multi-Family	\$5,060,902	45	\$4,304,059	45
Commercial, Industrial and Business Opportunity	\$4,256,000	20	\$9,975,500	35
Total sales year to date	\$203,299,177	1,619	\$272,153,659	1,991

<u>Year To Date</u>		
Average Residential Sale Price	\$128,207	\$140,085
Ratio Listed Price/Sale Price %	94.98%	95.49%
Median Residential Sale Price	\$105,000	\$113,840

YTD Number of Residential Listings Entered	3,348	3,157
Number of Active Residential Listings at Month End	2,347	1,973

<u>Residential Terms of Sale</u>	<u>2012 YTD</u> <u>Terms of Sale</u>	<u>2013 YTD</u> <u>Terms of Sale</u>
ARM	0	1
Cash	491	488
Conventional	476	717
FHA	300	308
FMHA	5	0
LC	27	21
MSHDA	3	5
Purch Money Mortgage	1	0
Rural Development	104	149
VA	37	71
Other	15	22

Residential Activity Past 13 Months



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