

**2014**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**September**

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	<u>2013</u>	<u>2013</u> <u>units</u>	<u>2014</u>	<u>2014</u> <u>units</u>
<b>Residential Sales</b>	\$554,066,111	3,703	\$523,827,198	3,353
<b>Lots and Land</b>	\$15,555,161	243	\$17,624,526	205
<b>Multi-Family</b>	\$7,474,259	80	\$5,894,729	58
<b>Commercial, Industrial and Business Opportunity</b>	\$16,399,400	64	\$19,179,600	77
<b>Total sales year to date</b>	<u>\$593,494,931</u>	<u>4,090</u>	<u>\$566,526,053</u>	<u>3,693</u>

<u>Year To Date</u>	
<b>Average Residential Sale Price</b>	\$149,626
<b>Ratio Listed Price/Sale Price %</b>	95.95%
<b>Median Residential Sale Price</b>	\$122,600

<b>YTD Number of Residential Listings Entered</b>	5,942	6,808
<b>Number of Active Residential Listings at Month En</b>	2,172	2,176

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