

2014
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

	<u>2013</u>	<u>2013</u>	<u>2014</u>	<u>2014</u>
		<u>units</u>		<u>units</u>
Residential Sales	\$614,083,280	4,098	\$597,133,738	3,813
Lots and Land	\$18,098,758	275	\$21,432,936	237
Multi-Family	\$9,275,386	95	\$7,454,165	67
Commercial, Industrial and Business Opportunity	\$19,906,900	78	\$22,127,604	89
Total sales year to date	\$661,364,324	4,546	\$648,148,443	4,206

<u>Year To Date</u>		
Average Residential Sale Price	\$149,850	\$156,605
Ratio Listed Price/Sale Price %	96.00%	96.00%
Median Residential Sale Price	\$122,500	\$132,000

YTD Number of Residential Listings Entered	6,548	6,482
Number of Active Residential Listings at Month End	2,133	2,841