

2015 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report November

| | <u>2014</u> | <u>2014</u> <u>units</u> | <u>2015</u> | <u>2015</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$645,304,133 | 4,147 | \$751,541,025 | 4,534 |
| Lots and Land | \$23,232,036 | 261 | \$21,678,776 | 276 |
| Multi-Family | \$7,925,165 | 71 | \$8,690,380 | 67 |
| Commercial, Industrial and Business Opportunity | \$23,143,104 | 95 | \$27,774,500 | 88 |
| Total sales year to date | \$699,604,438 | 4,574 | \$809,684,681 | 4,965 |

| <u>Year To Date</u> | | | |
|---------------------------------|-----------|--|-----------|
| Average Residential Sale Price | \$155,607 | | \$165,757 |
| Ratio Listed Price/Sale Price % | 96.00% | | 96.00% |
| Median Residential Sale Price | \$131,000 | | \$139,000 |

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|--|-------|-------|
| YTD Number of Residential Listings Entered | 7,327 | 7,120 |
| Number of Active Residential Listings at Month End | 1,779 | 1,652 |

