

2015
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
June

| | <u>2014</u> | <u>2014</u> <u>units</u> | <u>2015</u> | <u>2015</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$300,604,581 | 2,006 | \$351,252,653 | 2,181 |
| Lots and Land | \$10,577,155 | 125 | \$10,990,031 | 142 |
| Multi-Family | \$3,307,929 | 33 | \$3,135,800 | 31 |
| Commercial, Industrial and Business Opportunity | \$13,728,200 | 49 | \$15,763,100 | 42 |
| Total sales year to date | \$328,217,865 | 2,213 | \$381,141,584 | 2,396 |

| <u>Year To Date</u> | | | |
|---------------------------------|--|-----------|-----------|
| Average Residential Sale Price | | \$149,853 | \$161,051 |
| Ratio Listed Price/Sale Price % | | 96.52% | 96.00% |
| Median Residential Sale Price | | \$128,554 | \$135,000 |

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|--|-------|-------|
| YTD Number of Residential Listings Entered | 3,862 | 4,035 |
| Number of Active Residential Listings at Month End | 2,083 | 1,870 |

