

2016
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
January

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$30,771,178	196	\$35,484,630	248
Lots and Land	\$1,868,220	22	\$1,351,660	20
Multi-Family	\$374,000	4	\$447,000	6
Commercial, Industrial and Business Opportunity	\$1,359,000	8	\$3,173,000	12
Total sales year to date	\$34,372,398	230	\$40,456,290	286

<u>Year To Date</u>		
Average Residential Sale Price	\$156,996	\$143,083
Ratio Listed Price/Sale Price %	97.00%	96.00%
Median Residential Sale Price	\$125,000	\$124,950

YTD Number of Residential Listings Entered	468	430
Number of Active Residential Listings at Month End	1,606	1,353

