

Mabey Hire



Background

Mabey Hire is part of the UK division of the Mabey Group, which helps construction and infrastructure customers deliver projects more quickly, safely and efficiently, with expert engineers digitally designing and delivering modular bridging and temporary works solutions around the world.

Operating from 17 different locations across the UK, Mabey Hire is a leading supplier of non-mechanical plant hire equipment, including modular and proprietary temporary works equipment for ground support, formwork, falsework, propping, jacking, temporary bridging, and road barriers, just to name a few.

The Challenge

With sites across the UK, Mabey Hire wanted to ensure that all of its colleagues were connected and able to work collaboratively wherever they were. It was also keen to find a solution which could centralise and consolidate all telephony solutions and deliver more bandwidth to support the modernisation of the business, whilst maintaining the quality needed for VoIP.

Intercity Technology has worked with Mabey Hire for over three years, providing a variety of services across its entire product portfolio, including providing MPLS connectivity to its head office, Dewsbury and Garswood depots, as well as the other associated depots. The MPLS solution connects each site and allows files and data to be sent on a private network both quickly and securely.

“Intercity has been a trusted partner for Mabey Hire for the last three years. It has not only provided robust and efficient solutions, it has also acted as an extension of our technology department and kept us up to date with latest in WAN, cloud, mobile and security innovations.”

— **Paul Uttley**
Head of IT, Business
Systems and BI
Mabey Hire



“It’s been a pleasure to work with Mabey Hire over the past three years. From WAN and cloud, to mobile and security, we’ve helped the company to mitigate security risks, harness technology, and facilitate growth.”

— **Lee Hull**
Chief Sales and Marketing Officer
Intercity Technology

The Solution

Intercity Technology, partnering with Vodafone, provide Mabey Hire with 250 mobile handsets (currently in the procurement stage) equipped with its Touch Technology unified communications service to allow colleagues to stay connected both across offices and outside of the office. Intercity Technology also provided fibre MPLS which was rolled

out to all of Mabey Hire’s locations as a cloud-based PBX. This provided the necessary bandwidth and quality needed for voice calling functionality.

“We are now entering into a new network and security design which is both scalable and economical and will support our business in its mission – to help our customers deliver their projects more quickly, safely and efficiently.”

— **Paul Uttley**
Head of IT, Business Systems and BI
Mabey Hire

Next Steps

Intercity Technology and Mabey Hire are currently redesigning the WAN that has been in place for the past three years to simplify the network, remove the unnecessary complexity within its infrastructure, and deliver even better value across all the services they supply. Mabey Hire are

also looking to introduce additional security solutions to bolster its current infrastructure.



Business Benefits

The partnership between Mabey Hire and Intercity Technology has:

- 1 Reduced the supply-chain by allowing Mabey Hire to purchase multiple services through one partner, so telephony services are provided through the Wide Area Network ('WAN') also supplied by Intercity Technology.
- 2 Enabled greater efficiency with WAN by operating a private network, allowing their in-house IT team to focus on value-added services to the business rather than maintaining firewalls/infrastructure etc.
- 3 Empowered employees to work remotely with our unified communications solution.

About Intercity Technology

Intercity Technology help you transform business performance through communications technology. By connecting and securing your communications technology to work seamlessly together, we help you communicate more effectively, making it as easy for your team to work from your office, as it is from home or attending a conference on the other side of the world. Supported by resilient technology and utilising our expertise of enterprise mobility solutions, we can create competitive advantage for your business.

[intercity.technology](https://www.intercitytechnology.com)

“Implementing this new network alongside Touch Technology will enable Mabey Hire’s workforce to become more mobile than ever, helping it to work more efficiently and focus on the company’s aim of becoming the leading provider of high-quality equipment and services to companies in the engineering and construction industries.”

— **Lee Hull**
Chief Sales and
Marketing Officer
Intercity Technology

People-
first
technology