



Janus International
134 Janus International Blvd.
Temple, GA 30179
Phone: 770.562.2850
Fax: 770.562.1991
Contact: Amy Fuhlman
amyf@janusintl.com
www.janusintl.com

Janus International and IOA Insurance Services Team to Offer Savings to Facility Owners

FOR IMMEDIATE RELEASE

(Temple, GA – August 18, 2011) Janus International and IOA Insurance Services have teamed to promote an insurance savings program which benefits self storage owners. For owners that replace their older doors with new Janus models, IOA may offer up to a 20% reduction in insurance rates. Replacing older, worn doors enhances a facility aesthetically, often renders a facility more safe and may reduce claims made based on poorly operating doors. “We are excited to work with IOA Insurance Services to offer this benefit to facility owners,” states Ramey Jackson, Vice President of Sales for Janus International. “We are continuously looking for ways to benefit our clients, and helping them update their facility and reduce their insurance rates is a win-win situation.”

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Janus International is a leading manufacturer of rolling steel doors and coiling sheet doors for the industrial, commercial and self storage markets. Headquartered in Temple, GA, Janus has four U.S. locations as well as joint ventures in the UK and Mexico. For more information, visit our website at www.janusintl.com.

Insurance Office of America (IOA) headquartered in Longwood FL is a privately held, full service insurance agency founded in 1988 and is one of the fastest-growing independent insurance agencies in the U.S. IOA is currently the 8th largest privately-held agency by Insurance Journal, and 27th largest U.S. broker according to Business Insurance magazine. IOA has offices coast-to-coast, stretching from Florida and New Jersey to California. IOA Insurance Services Self Storage Practice Group specializes in providing a comprehensive and flexible property, casualty and employee benefit solutions package for self storage facilities. For more information, visit IOA at www.ioausa.com.