

For Immediate Release

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Blue Pillar Named a Technology Fast 500™ Growth Company by Deloitte and Ranked Top 15 for Energy Technology Companies

Blue Pillar's Innovative Energy Network of Things™ platform fuels fast growth while enabling facilities to meet more aggressive energy resiliency, efficiency and self-sufficiency goals

Frederick, MD, November 13, 2015 — Blue Pillar today announced it has been ranked one of the top 15 energy tech companies in Deloitte's Technology Fast 500™, a ranking of the 500 fastest growing technology, media, telecommunications, life sciences and energy tech companies in North America.

"Fast revenue growth is a byproduct of solving real world customer problems with highly innovative solutions in a rapidly growing marketplace," said Tom Willie, CEO of Blue Pillar. "Commercial facilities all over the world are looking for ways to become more efficient, resilient, and self-sufficient but have struggled with their own ability to affordably and securely get connectivity and control over their highly distributed and vendor proliferated energy infrastructure. Blue Pillar's *Energy Network of Things* platform provides for ubiquitous, vendor agnostic, secure connectivity and control of energy assets that before could only have been accomplished through highly expensive, time consuming, and custom system integrations. By connecting such a wide variety of energy assets from legacy diesel generators and meters to cutting-edge microgrids and energy storage technologies, we have completely disrupted how facilities can more easily and cost-effectively reach their aggressive energy goals."

"Amid a fierce business climate, there seems to be no shortage of new and established companies that are unlocking a seemingly unlimited potential for growth and advancement through technology's continued disruption and proliferation across industries," said Sandra Shirai, principal, Deloitte Consulting LLP and U.S. technology, media and telecommunications leader. "It is inspiring to witness the innovative ways that companies are incorporating emerging technologies for business gains, be it cognitive computing, or the Internet of Things. We congratulate all those ranked on this year's Fast 500 and look forward to seeing their continued growth into 2016."

"Through the efforts and utilization of new and emerging technologies from these companies, we are witnessing greater business demands from across almost all industries," added Jim Atwell, national managing partner of the emerging company practice, Deloitte & Touche LLP. "We look forward to the opportunity to serve these companies as they strive to grow to the next level – be it towards introducing new solutions or entering new markets – and with it make important and long lasting impressions on the technology market as a whole."

About Deloitte's 2015 Technology Fast 500™

Deloitte's Technology Fast 500 provides a ranking of the fastest growing technology, media, telecommunications, life sciences and energy tech companies – both public and private – in North America. Technology Fast 500 award winners are selected based on percentage fiscal year revenue growth from 2011 to 2014.

In order to be eligible for Technology Fast 500 recognition, companies must own proprietary intellectual property or technology that is sold to customers in products that contribute to a majority of the company's operating revenues. Companies must have base-year operating revenues of at least \$50,000 USD or CD, and current-year operating revenues of at least \$5 million USD or CD. Additionally, companies must be in business for a minimum of four years and be headquartered within North America.

About Blue Pillar, Inc.

Blue Pillar is a leading provider of Industrial Internet of Things (IIoT) and energy management solutions for complex single site and centralized multisite facilities. The *Aurora*[®] platform connects, controls, and manages data to help organizations improve energy resiliency, efficiency and overall facility operations. Today, over 300 of the most critical, complex and geographically dispersed facilities – across healthcare, government, higher education, and other industries – use *Blue Pillar*[®] solutions to manage their energy and power systems. For more information, visit www.bluepillar.com and follow Blue Pillar on Twitter at @bluepillarinc.

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