FSLEdNet Provides the Resources to Understand the Role & Responsibilities of Field Leadership in the Financial Services Industry.

- The cost-effective, time-efficient way to increase recruiting, first year productivity and retention.
 Designed for all levels of leaders.
- Develops the skills, the habits and the knowledge which turn ordinary field managers into extraordinary Leaders.
- Expedite a Leader's learning and understanding process of the Five Elements of Leadership.
- It's back to the basics with a step by step curriculum to train and demonstrate these essentials.
- Innovative, virtually delivered video based training, with access to hundreds of sessions, averaging less than 10 minutes, all with participant worksheets.
- Self-study or facilitator led course work which will complement any firm or company's field leadership training programs regardless of product line or marketplace.







The Next Level of Leadership Development

FSLEdNet is an innovative, virtual video based resource for leadership training and development, which delivers hundreds of high impact sessions and our unique "Show Me" vignettes to instill the essential elements of leadership.

No one is born into leadership, it is a developed skill based on knowledge, habits, resources and experience. Today's top leaders in the financial services industry did not get there alone. They were mentored, received insights, learned best practices, and had timely and consistent training. And now you can too!

FSLEdNet primarily focuses on the Five Elements of Leadership, and provides insights from some of today's top leaders in the financial services industry.

- o The Leader's Philosophy
- The Foundational Principles of Leadership
- o The Recruiting Process including recruiting's 3 phases
- The Development & Training Process
- The Accountability Process

Whether you are building a region, a firm or agency, a sales office or unit, or a sales team, here you will find the tools, the resources, the best practices and the confidence to make your endeavor into a great success. As you will quickly see, FSLEdNet was developed for you and your team.

Schedule a Demo Today!

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Financial Services Leadership Educational Network

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