

Are you and your organization ready to step up to the next level and take the actions required to perform like a world class sales organization?

ProSales Accelerate suits you who are facing a larger challenge and require direct support from a personal adviser.

ProSales Accelerate gives access to one of our advisers who can offer individual counselling and act as your sounding board. You can also gather managers or a management team for a workshop regarding a specific issue or subject.

If you want fact-based input regarding your organization's sales capability you can also perform a Sales Capability Assessment. This survey gives you a comprehensive picture of the situation in your sales organization and a benchmark against hundreds of other organizations in our database to see how you stand against best practice.

ProSales Accelerate includes access to Toolbox and Network. Through Toolbox you get access to materials based


on 8 years of research and studies on Sales Excellence. You'll find guides, checklists, instructional videos, reports, and trend analyses – all to provide support for managing and making good decisions.

Network gives access to regular workshops with presentations of best practice cases and successful B2B leaders. In the workshops you and your team can meet other managers and B2B business leaders with whom you can network in the subsequent discussions.

The highlight of the year is The Sales Conference, the go-to Nordic event for leaders in B2B sales, which annually brings 600 executives to a day full of insight and inspiration.

THE FOLLOWING PARTS ARE INCLUDED IN PROSALES ACCELERATE

MEMBERSHIP COSTS 35 000 SEK /YEAR

	Trendwatch	Linkedin	My Page	Toolbox	Support	Seminars	SCA	Advice	TSC
	●	●	●	●	●	●	●	●	●
							2x0, 5 day/year		1 ticket