

ProSales Sales Excellence Platform

Think outside the box, work with the right tools and see the effects in your organization. Do not base your decisions on feelings - base them on facts.

ProSales longstanding research is the basis of our Sales Excellence Platform; a service where executives in sales and marketing can take advantage of 10 years of research regarding Sales Excellence. With the help of facts and analysis you will work more efficiently and profitably with sales.

The service is divided into four parts, tailored to different customers and needs. Which one is right for you depends on

your role in the organization and your maturity as a leader. Each part is created to support you and give you power to perform better.

Today it is required of most people in the organization to be sales oriented. The Sales Excellence Platform offers the opportunity of joint understanding of Sales Excellence. Shared views and values lead to better and faster results.

	ProSales Trendwatch	ProSales Toolbox	ProSales Network	ProSales Accelerate	ProSales Accelerate Team
Trendwatch	●	●	●	●	●
Linkedin	●	●	●	●	●
My Page	●	●	●	●	●
Toolbox		●	●	●	●
Support		●	●	●	●
Seminars			●	●	●
Sales Capability Assessment				●	●
Advice		Extra		2x0, 5 day / year	2x0, 5 day / year
The Sales Conference			1 ticket	1 ticket	5 ticket
PRICE/YEAR	FREE	5 000	25 000	35 000	99 900 5 PERSONS

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ProSales¹⁶

We are a research and consultancy company specialized in B2B sales excellence.
With the help of our research we help our clients to create profitable and sustainable organic growth.

PROSALES.COM

SALES EXCELLENCE PLATFORM

A service based on 4 parts

Trendwatch

For those who want to stay in control and keep up to date on trends and best practices within B2B. In an easy manner, ProSales Trendwatch delivers up-to-date information and knowledge based on facts.

Trendwatch gives you access to ProSales' constant monitoring of trends and best practices in B2B. On My Page on www.prosales.com you can mark and tag articles of interests and build your own collection of inspiration and information.

Network

For those who want to build sales excellence through inspiration, networking and knowledge sharing with other B2B managers.

ProSales Network gives you access to seminars in B2B and sales excellence. You take part of new insights and trends in an interactive way and at the same time opportunities for reflection and networking with other B2B managers are provided.

ProSales Network also includes access to Toolbox, where you find guides, checklists, instructional videos, reports, and trend analyses – all to provide the support you need to manage and make good decisions.

Toolbox

For those who want to save time and improve sales performance with ready-to-use sales management materials.

ProSales Toolbox gives you full access to our portal, where you find materials based on 8 years of research and studies on Sales Excellence.

You get guides, checklists, instructional videos, reports, and trend analyses – all to provide the support you need to manage and make good decisions.

On My Page you can build your own profile and tag materials that you find useful and want to save for later. We are available for on-line support and can refer you to the tools you use if needed.

Accelerate

Are you and your organization ready to step up to the next level and take the actions required to perform like a world class sales organization?

ProSales Accelerate gives access to one of our advisers who can offer individual counselling and act as your sounding board. In addition you may chart your sales organization and compare it to hundreds of other organizations in our database.

ProSales Accelerate also gives access to the other parts of the Sales Excellence Platform: Trendwatch, Toolbox and Network.