



Professional Services

Remote Device Management

As user enablement projects increasingly drive the deployment of a wide range of complex and capable mobile devices into the workplace, a coherent and optimised strategy for managing these devices is required if the the IT team hope to stay on top of this challenging and ever changing landscape.

Alternative's heritage in the management of complex user estates across mobile, desktop, and cloud based desktop deployments gives us a unique viewpoint on the best way to manage multiple device types In your business and our experience in driving best practice across patch management, tracking, security and other core processes uniquely places us to help your organisation with it's mobility management strategy.

Leveraging 20 years in the delivery of IT and Telecommunications services and supported by top tier accreditations in a broad range of technical solutions, Alternative's consulting team collate key business requirements and design a solution that best supports your mobile device management needs.

Our methodology is a proven one:

- Engage in a fixed-price, fixed output workshop to determine best practice requirements and propose the best-fit solution from a range of applicable technology options
- Document the recommended solution in a form that delivers customer flexibility regarding the actual project

“EMM delivers tangible business benefits, including improved user productivity, reduced cost of managing mobile devices and apps and recouped EMM investment in 12 months or less”

Biggest EMM trends of 2015, Citrix 2015

For the fixed price of £3,000 and appropriate allocation of key stakeholder time, Alternative will deliver you a clear and documented strategy to drive greater security, flexibility and user enablement across your mobile estate.

Technology	Partner Level	Competencies
Microsoft	Gold	<ul style="list-style-type: none"> • Hosting • Virtualisation • CSP Tier 1
Citrix	Platinum	<ul style="list-style-type: none"> • Virtualisation • Networking • Enterprise Mobility Management
VMWare	Enterprise	<ul style="list-style-type: none"> • Network Virtualisation • Server Virtualisation • Enterprise Mobility Management
Blackberry	Authorised Partner	<ul style="list-style-type: none"> • All Products
MITEL	Platinum	<ul style="list-style-type: none"> • All Products
Samsung	Authorised Partner	<ul style="list-style-type: none"> • All Products

Customer Examples

Major Media Firm

(1100 Devices) design and migration support for legacy device types to new strategic service to better support the secure delivery of applications to the mobile workforce

Local Police Authority

(300 Devices) design and implementation of centralised desktop solution to improve provisioning and image management and improve the efficiency of investigating officers

Local Government Council

(200 Devices) design and implementation of secure multi-device MDM solution to mitigate the risk of loss or theft of tablet devices from front-line community workers

About Alternative

Alternative is one of the UK's leading providers of IT solutions to businesses in the UK, from device to datacentre. We offer a broad portfolio of IT technology and telecommunications managed services, including cloud computing, virtualisation, managed hosting, fixed line voice, mobile, systems, IP networks and complex billing software solutions.

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