Intuition has launched its latest release of ***Know-How***, the market-leading online learning library serving over 1.5 million financial services professionals globally.

Highlights of this library update:

- Exciting new content formats, including tutorials with a fully responsive web design (RWD) that provide an optimal learning and interaction experience across the full range of devices
- New video-based learning focusing on hot topics such as MiFID II/MiFIR and smart beta investing
- 14 brand new tutorials covering areas such as commodities, corporate banking, private wealth management, and regulation
- A new interactive scenario that demonstrates the trade lifecycle in action

New content:

Commodities:

- Commodities – An Introduction
- Commodities – Trading
- Commodities – Grains & Oilseeds
- Commodities – Livestock
- Commodities – Softs

We have initiated the process of revamping and modernizing our entire commodities course with the development of five brand new tutorials covering topics such as:

- The characteristics of the different commodities traded on global markets
- The key participants in the commodity markets, including the role played by commodity trading firms (CTFs)
- Fundamental pricing concepts such as basis, cost of carry, contango, and backwardation
- Agricultural commodity markets, including those for grains and oilseeds, livestock, and soft" commodities such as coffee, cocoa, and cotton

More new commodity tutorials will be released later this year, covering gold and other precious metals, ferrous and nonferrous metals, oil and other energy markets, and emissions trading.

Corporate Banking:

- Corporate Banking Relationship Management in Practice
- Corporate Banking Products – Short-Term Finance
- Corporate Banking Products – Accounts Receivable Finance
- Corporate Banking Products – Term Finance

We continue to expand our corporate banking offering with the addition of several new tutorials on relationship management and various financing products. Topics covered by these new tutorials include:

- The stages of the customer engagement process and the role of relationship managers in that process
- The measures used by relationship mangers to assess portfolio performance
- The cash conversion cycle and how this, along with timing mismatches between a corporate's cash inflows and outflows, gives rise to the need for short-term funding
- Funded short-term credit products such as overdrafts and short-term loans
- Accounts receivable financing such as invoice discounting, factoring, forfaiting, and supply chain finance (SCF)
- Term finance products, including term loans, real estate (property) loans, and project finance
- The main risks associated with the provision of these credit products and how these risks can be managed and mitigated

Further tutorials covering both credit and noncredit products for corporate banking customers will be made available later this year.

Private Wealth Management:

- Private Wealth Management – Behavioral Finance
- Private Wealth Management – Banking & Deposit Services

Two brand new tutorials have been added to our private wealth management offering, covering topics such as:

- The role of behavioral finance in understanding the motives and actions of private clients
- The behavioral biases that lead to suboptimal investment decisions
- The main deposit-based products offered by private banks and wealth management firms
- The transaction banking services required by private clients
- The importance of international banking services for high net worth clients who live and work abroad

We will continue to expand our coverage of private wealth management throughout the year with new tutorials covering areas such as credit and lending services, financial planning, alternative investments, estate and succession planning, and compliance considerations.

Regulation:

- Primer – MiFID II/MiFIR
- Financial Authorities (UK) – PRA & FCA
- Financial Authorities (UK) – Bank of England

With the European Commission finally confirming the delayed implementation date, we have taken the opportunity to launch a "primer" video on the new MiFID II/MiFIR regime – one of the biggest and most wide-ranging regulatory changes of recent times.

We have also updated and enhanced our coverage of the UK regulatory environment K with the development of two new tutorials that detail the roles and responsibilities of the key financial markets regulators in the UK.

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Other Tutorials:

- Scenario – The Trade Lifecycle in Action
- Primer – Smart Beta
- Hong Kong Anti-Money Laundering (AML) (Optional)

Other titles in this release include:

• A detailed scenario that shows how various trade lifecycle concepts are used in practice from the pre-trade execution stage through to ongoing position and risk management

• A "primer" video that focuses on smart beta investing, describing how this blurs the traditional distinction between active and passive investing as well as outlining the different types of smart beta products in the market and the variety of alternative indices they focus on

• A tutorial setting out the latest AML rules and requirements in Hong Kong

"Hot Fix" Tutorials:

- Deriving the Optimal Portfolio
- Treasury Management – The Finances of a Bank
- Business of Investment Banking
- Credit Analysis – Forecasting
- Credit Analysis – Balance Sheet Analysis
- Credit Analysis – Other Factors
- Role of a Custodian
- Emerging Markets – An Introduction
- Margin
- Equities – Trading

- Equity Program Trading
- Equities – Research & Valuation
- Equity Portfolio Management – Risk & Return
- US Equity Market
- UK Equity Market
- European Equity Markets
- Hong Kong Equity Market
- Singapore Equity Market
- Canadian Equity Market
- Convertibles – An Introduction
- Contingent Convertibles (CoCos)
- Fixed Income – Credit Risk
- Eurobonds – An Introduction
- Floating Rate Notes (FRNs)
- US Bond Market
- UK Bond Market
- European Bond Markets
- Japanese Bond Market
- Canadian Bond Market
- Bond Strategies – Fundamentals
- Bond Futures
- FX Forward Market – Calculating Swap/Forward Points & Cross Rates
- FX Forward Market – Cross-Currency Borrowing & Investing
- Inflation-Linked Instruments – An Introduction
- Financial Markets – An Introduction
- Money Markets – An Introduction
- Mutual Funds (US) – Investing
- Closed-End Funds & Unit Investment Trusts (US)
- Life of a Trade – Clearing & Settlement
- Money Markets Securities – An Introduction
- Repurchase Agreements (Repos)
- Municipal Bonds (US) – An Introduction
- Options – Greeks (Part I)
- Options – Trading Strategies
- Foreign Account Tax Compliance Act (FATCA)
- Market Risk – Identification & Measurement

- Liquidity Risk – Management & Regulation
- Interest Rate Risk – Management
- Counterparty Credit Risk (CCR) – An Introduction
- Securitization – An Introduction
- Export Finance
- Corporate Banking Products – An Introduction
- VAR – Variance-Covariance Approach
- Corporate Finance – An Introduction
- Callable Bonds
- Project Finance – An Introduction
- Syndicated Lending
- Problem Loans
- Individual Accountability Regime (IAR) – Certified Persons (Optional)
- Branch Banking (Optional)

Minor updates, improvements, and bug fixes have been applied to several tutorials (listed).