



# Expanding Our Impact

RESPONDING TO  
COMMUNITY NEEDS

ANNUAL REPORT

FISCAL YEAR 2010



Building homes  
and hope in Marin  
San Francisco  
and the Peninsula



Habitat for Humanity  
Greater San Francisco  
partners with working  
families and the  
community to build  
affordable ownership  
homes in Marin,  
San Francisco and the  
Peninsula.



Habitat for Humanity Greater San Francisco is better prepared than ever to meet the pressing need for affordable housing in Marin, San Francisco and the Peninsula. The community continues to benefit from Habitat Greater San Francisco's growing program offerings and developments, which have remained resilient during the economic downturn due in large part to your unwavering commitment to our mission.

## Letter from the Board Chair and Executive Director

Last year, we introduced the Neighborhood Revitalization Program (NRP) with the goal of transforming vacant and neglected foreclosed homes; the NRP grew dramatically this year, even enabling the dedication of Habitat Greater San Francisco's first home in Marin.

In June, Habitat broke ground on our most ambitious development to date: a four-story condominium complex in Daly City. This development will enable 36 hardworking families to realize their dream of homeownership. On the programmatic front, Habitat expanded its community impact with the successful introduction of the Homebuyer Readiness Program in Daly City, East Palo Alto and San Francisco's Bayview neighborhood.

Habitat Greater San Francisco's increased ability to respond to community needs is demonstrated through our improved:

- Construction capacity to build compact and sustainable housing that residents and communities need along transit corridors;
- Financial capacity to fund the foreclosure recovery effort that our economy and our communities need to stabilize at-risk neighborhoods;
- Counseling expertise and staff capacity to better prepare a broader set of local working families for successful homeownership.

None of these successes in areas of increased community responsiveness would have been possible without your generous support. We are grateful for your partnership and continued collaboration as we serve more families in the years ahead. Thank you!

Sincerely,

DAVID WOOLL  
Board Chair

PHILLIP KILBRIDGE  
Executive Director





NRP HOME,  
MADERA AVENUE,  
MENLO PARK



NRP HOME,  
CENTER ROAD,  
NOVATO



SEVEN HOMES,  
WHITNEY YOUNG,  
SAN FRANCISCO



NRP HOME,  
MARKET PLACE,  
MENLO PARK



NRP HOME,  
HOLLYBURNE  
AVENUE,  
MENLO PARK



TWO HOMES,  
PARKVIEW AVENUE,  
DALY CITY

## Expanding Portfolio of Homes

This year, Habitat Greater San Francisco expanded its portfolio by 11 percent with the addition of seven new homes in the Bayview neighborhood of San Francisco, two new homes in Daly City and four rehabilitated homes in Menlo Park and Novato as part of the Neighborhood Revitalization Program (NRP). Steady progress was made in the NRP, with critical support provided by Bank of America, Federal Home Loan Bank San Francisco, Wells Fargo and the Marin Community Foundation, as well as the cities of East Palo Alto, Novato, San Rafael and Menlo Park.

# 11%

INCREASE IN PORTFOLIO  
OF HOMES IN 2010



## Preparing Families for Homeownership

The San Francisco Bay Area has a chronic shortage of affordable housing. Habitat Greater San Francisco regularly receives far more applications than it can accommodate with available Habitat homes. Habitat staff and volunteers discover that applicant families frequently are not prepared for the requirements of the Habitat Greater San Francisco program. Families must be long-term strategic thinkers to be successful applicants and ready for the financial discipline required for sustainable homeownership.

This year, Habitat introduced the Homebuyer Readiness Program to prepare local families for homeownership. Workshops were held in East Palo Alto, Daly City and San Francisco's Bayview neighborhood to address three of the most common roadblocks to homeownership: bad credit, high debt and poor money management. More than 250 families attended the workshops and participated in one-on-one counseling with a Habitat representative.

**“I made many mistakes in the past because I did not know anything about credit.”**

HOMEBUYER READINESS PROGRAM WORKSHOP PARTICIPANT

# Making a Difference With Community Investment

Habitat for Humanity Greater San Francisco's affordable housing mission in Marin, San Francisco and the Peninsula would not be possible without the support of our many benefactors. This year Habitat recognizes three donors who invested in the launch of the Homebuyer Readiness Program, creating a lasting impact on our local communities: AT&T, Citi and Oracle. Their support of this pilot effort helped hundreds of local families learn what it takes to buy a home. We salute their support and responsiveness.



*Rethink Possible*



**ORACLE®**

## Reasons for Family Disqualification from Habitat Selection

32%

POOR DEBT-TO-INCOME RATIO OR  
CREDIT HISTORY

38%

UNSATISFACTORY INCOME (23% ARE  
TOO HIGH, 16% ARE TOO LOW)

30%

OTHER FACTORS, INCLUDING  
FAMILY DISSOLUTION, INCOMPLETE  
APPLICATION, CHANGE OF FAMILY SIZE

# 90%

OF THE LABOR NEEDED TO BUILD  
OUR HOMES WAS PROVIDED BY  
CONSTRUCTION VOLUNTEERS.

# 26%

OF THE TOTAL VOLUNTEER HOURS  
WAS PROVIDED BY OUR TEAM OF  
“REGULARS.”

# 59,828

VOLUNTEER HOURS WERE  
CONTRIBUTED IN 2010.

## Over 4,500 Volunteers Help Keep Homes Affordable in 2010

Although construction costs in the San Francisco Bay Area are among the highest in the country, Habitat for Humanity Greater San Francisco homes are among the most affordable, due in large part to the contributions of our volunteers. Volunteers on the construction site provide more than 90 percent of the labor needed to build our homes, helping to keep hard construction costs well below average. Regular volunteers in the office—many providing accounting, web programming, clerical, legal and other professional skills—also help us to keep overhead costs to a minimum so that more dollars can go to building a home. This year, our highly valued team of “regulars” provided more than 15,000 volunteer hours, or 26 percent of the total, in support of the Habitat mission.





## Regular Volunteers— In Their Own Words



“I want to do something for others. I enjoy working with my hands and the fellowship with the other ‘regulars,’ the AmeriCorps folks and (site manager) Dawn Adams. All in all it is a very rewarding experience that has made Habitat a major part of my retirement life.”

STU BACON, REGULAR CONSTRUCTION VOLUNTEER 10+ YEARS



“We own our home and feel strongly that there is a critical need for affordable housing. Helping families achieve the goal of owning their home is the least we can do, and it is gratifying to see this happening through the efforts of Habitat Greater San Francisco.”

MARILYN & AL WILLARD, REGULAR CONSTRUCTION VOLUNTEERS 12+ YEARS



“Habitat gives me a chance to give back to the community in a way that effectively uses my accounting skills and provides wonderful, hard-working people with a tangible way to improve their lives.”

JOHN SKADDEN, REGULAR OFFICE VOLUNTEER 7+ YEARS



“There is no better feeling than watching an amazing family move into a new home and knowing I had even a small part of making that happen. Volunteering makes me feel connected to and proud of my community and more hopeful that what I do makes a real difference.”

LINDSAY RIDDELL (3RD FROM LEFT), REGULAR CONSTRUCTION VOLUNTEER 6 YEARS, AND YOUNG LEADERS CIRCLE CHAIR



# Volunteers: JULY 1, 2009 - JUNE 30, 2010

## TRADESMAN 500+ HOURS

Peter Barnes  
Jim Edwards  
Patrick Howard  
Linda Knox  
Vale Larson-Brasted  
Neal Martin  
Nils Nilsson  
Bob Siederer  
David Walsh  
John Young

## JOURNEYMAN 250 - 499 HOURS

Dan Abrahamson  
Stuart Bacon  
Stevan Bradley  
Robert Carter  
Bob De Franco  
Rich Hlava  
Sheri Huddleston  
Brent Hughes  
Adnan Iqbal  
Julia Jackson  
Wolfgang Liebelt  
Joel Meredith  
Pierre Messerli  
Benjamin Nygaard  
Lindsay Riddell  
Matt Shewey  
Jim Stimmell

## APPRENTICE 100 - 249 HOURS

Ken Avilez  
Dave Barman  
Mandy Boatright  
Susie-Q Conklin  
Deanne Coorough  
Dolores Craven  
Charles Doyle  
Carla Ernst  
John Erving  
Ellen Jameson  
Bradford J. Kirby  
Donna Lee  
David Lintott  
Valerie Mersh  
Cee Michael  
Dennis Newell  
Martin Rosenberg  
Ann Savage  
Karl Schmidt  
Dick Senn  
John Skadden  
Bianca Smith  
Joule Sze  
Joseph Washington  
Marilyn Willard  
Allen R Willard

## MEMBERSHIP LEVEL 50 - 99 HOURS

Catherine A. Baird  
Robert Bannister  
Maurice Beesley

Tony Calpotura  
Michael Chu  
Courtney Claiborne  
Cathy Claiborne  
Tim Connolly  
Linda Davis  
Kevin Elmore  
Valerie Francescato  
Paul Gammer  
Jonathon Giffard  
Mary Ann Gray  
Al Huber  
Annette Kelty  
Mary Kovacs  
Betty Krietemeyer  
Sarah Leahy  
Gabrielle Levenson  
Joanna Locke  
Edi Mahargono  
Graig McHendrie  
Denise Miles  
Matthew Mintz  
Katie Mullin  
Jeffery New  
Jim Newton  
Daphne Pavlis  
Alessandra Pio di Savoia  
Alex Pourmehrr Sarram  
Jim Rochotte  
Kalimah Salahuddin  
Meredyth Skemp  
Juliana Sze  
Michael Teneffoss  
Alex Youngberg

## AMERICORPS/LUTHERAN VOLUNTEER CORPS

David Burnett  
Mimi Chan-Andrus  
Bethany Hellerich  
Leena Kharkar-Kalakkad  
Sarah Kramer  
Kay MacDonald  
Joseph Mattox  
Andy Scheer  
San Schlesinger  
Erin Stoner  
Juliana Sze  
Shanti Tharayil  
Matthew Toulme

IN ADDITION TO THE LEADERSHIP OF  
HABITAT GREATER SAN FRANCISCO'S  
CURRENT BOARD MEMBERS, 2010  
SAW THE RETIREMENT OF SEVERAL  
ORGANIZATIONAL LIONS WHO SERVED  
ON THE HABITAT BOARD WITH PASSION  
AND DIGNITY:

## David Cropper

TMG PARTNERS, FORMER BOARD CHAIR

## Ken Sletten

FOUNDER OF RUDOLPH & SLETTEN

## Paul Shepherd

CARGILL SALT, FORMER BOARD CHAIR

## Amy Tharpe-Peterson

SAN FRANCISCO MAYOR'S OFFICE  
OF HOUSING



# Staff

## ADMINISTRATION

PHILLIP KILBRIDGE  
*Executive Director*

## FINANCE

PADMAJA KODALI  
*Accounting Manager*

TINA PHILLIPS  
*Chief Financial Officer*

## OPERATIONS

GEORGINA HERNANDEZ  
*Office Manager/  
AmeriCorps Coordinator*

LUPE POBLANO  
*Operations Director*

## HOMEOWNER DEVELOPMENT

JOCELYN BEAUFORT  
*Homeowner Development  
Manager*

JONELLE MCCONNELL  
*Homeowner Development  
Associate*

## FUND DEVELOPMENT

HILLARY AIKEN  
*Development Manager*

JENNIFER DOETTLING  
*Communications Director*

TINA DUONG  
*Director of Development*

JAMIN SARTOR  
*Development Officer*

SHANTI THARAYIL  
*Development Associate*

## VOLUNTEER SERVICES

ERIN BEESON  
*Volunteer Services Coordinator*

NADINE JAMES-WARD  
*Volunteer Services Manager*

## CONSTRUCTION

DAWN ADAMS  
*Construction Manager*

ERIN COLTON  
*Site Manager*

ED LEHMER  
*Director of Construction*

RYAN TRAINOR  
*Site Manager*

SARAH VAN HOEY  
*Site Manager*

## REAL ESTATE DEVELOPMENT

NATALIE PROVENCE  
*Project Manager*

DEVEN RICHARDSON  
*Director of Real Estate  
Development*

## AMERICORPS/ AMERICORPS VISTA

ROBERTO ALVARADO

DAVID BURNETT

ALIX FELLMAN

JAMES FOLTA

CHRISTINE GIBSON

KAY MACDONALD

JOSEPH MATTOX

RYAN POLING

JULIANA SZE

STEPHANIE WELLS

## YOUNG LEADERS CIRCLE

ADNAN IQBAL

NEDA JAFARNIA

HELEN KANG

JANE KRUSE

PETER MUSCAT

TRISH PANDYA

LINDSAY RIDDELL

SHABIH RIZVI

MATT SHEWEY

MEREDYTH SKEMP

JENNIFER ZERWER



# Board of Directors

## BOARD OFFICERS

CHAIRMAN  
Dave Wooll  
*Energy Management  
Consultant*

TREASURER  
Pat Courtney  
*Chief Financial Officer  
Kennedy/Jenks Consultants*

SECRETARY  
Ellen Jamason  
*Partner  
Bingham McCutchen*

## BOARD MEMBERS

CRAIG ALLISON  
*General Partner  
Plant Construction*

AIDAN DUNNE  
*Partner  
KPMG*

MARK GOODMAN-MORRIS  
*Pastor  
Valley Presbyterian Church*

ROB HOWARD  
*CEO  
Ensenda*  
  
PHIL LEVINE  
*Partner  
Morrison & Foerster LLP*

LEIF LANGENSAND  
*Chief Financial Officer  
The Angels' Forum*

PAT MCGARAGHAN  
*Partner  
DLA Piper LLP*

EUGENE PARK  
*Senior Director of  
Application Services  
Pacific Gas & Electric*

MATTHEW SHEWEY  
*Director/Real Estate Broker  
Cushman & Wakefield*

LISA SHIVELEY  
*Community Volunteer  
and Former Finance &  
Administration Manager*

RANDY SMITH  
*Vice President, Real  
Estate & Facilities  
Oracle Corporation*

BARBARA SPRENG  
*Community Volunteer*

JOHN STEWART  
*Chairman  
The John Stewart Company*

ANAND SWAMINATHAN  
*Executive Partner  
Accenture*

STEPHANIE TUTTLE  
*Community Volunteer*

JENNIFER WILDS  
*Vice President, Financial  
Planning & Analysis  
CBS Interactive*

RICHARD WILLIAMSON  
*CEO  
Delloro Financial Services  
Manager  
Today Sotheby's International  
Realty*

# Program Services

# 89.7%

OF TOTAL EXPENSES WENT  
TOWARDS PROGRAM SERVICES

# 93%

OF PROGRAM SERVICES WENT  
TOWARDS HOUSING AND  
DEVELOPMENT COSTS

# 7%

OF PROGRAM SERVICES WENT  
TOWARDS FAMILIES AND  
VOLUNTEERS COSTS

## Financial Position As of JUNE 30, 2010

### ASSETS

Cash, cash equivalents & Investments	\$3,073,444
Receivables, Including Note and Long Term Receivables	\$14,234,678
Repurchased Homes and Inventory	\$4,894,771
Construction in Progress	\$2,332,020
Property and Equipment, Net of Accum Depreciation	\$67,992
Deposits	\$48,812
<b>TOTAL ASSETS</b>	<b>\$24,651,717</b>

### LIABILITIES

Current and Long Term Debt	\$573,997
Accounts Payable	\$71,466
Mortgage Assistance Loans	\$5,267,937
<b>TOTAL LIABILITIES</b>	<b>\$5,913,400</b>

### NET ASSETS

<b>TOTAL NET ASSETS</b>	<b>\$18,738,317</b>
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### TOTAL LIABILITIES

<b>AND NET ASSETS</b>	<b>\$24,651,717</b>
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### INCOME (PUBLIC SUPPORT)

Individuals	\$614,221
Faith Groups	\$48,372
Corporations	\$350,194
Foundations	\$1,371,779

Grants	\$1,913,387
In-Kind	\$232,198
Other (Organizations & Special Events)	\$347,386
<b>TOTAL SUPPORT</b>	<b>\$4,877,537</b>

### INCOME (REVENUE)

Sale of Home(s)	\$5,298,294
Interest	\$55,389
Other Income	\$589,671
<b>TOTAL INCOME</b>	<b>\$10,820,891</b>

### EXPENSES

Program Services (Housing Development)	\$8,571,600
Program Services (Families & Volunteers)	\$668,013
General & Administrative	\$486,839
Fundraising	\$574,464

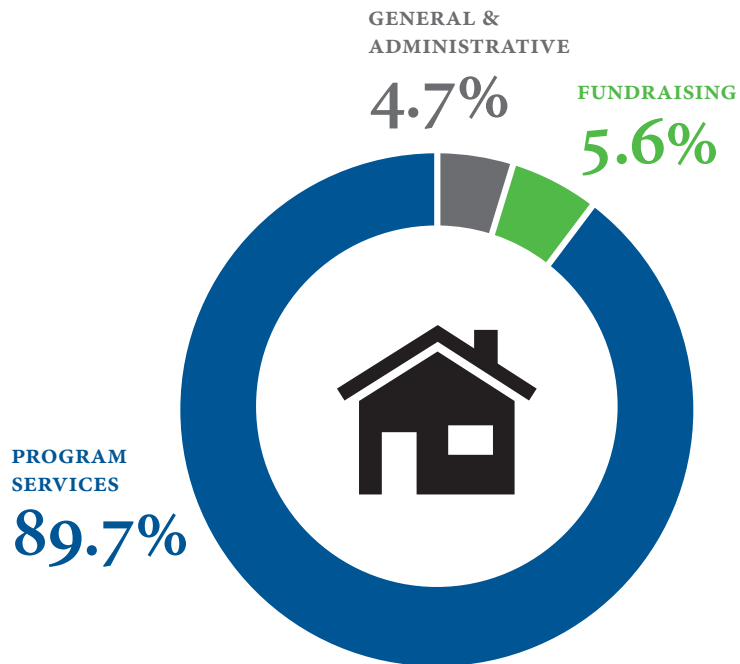
<b>TOTAL EXPENSES</b>	<b>\$10,300,916</b>
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### INCREASE (DECREASE)

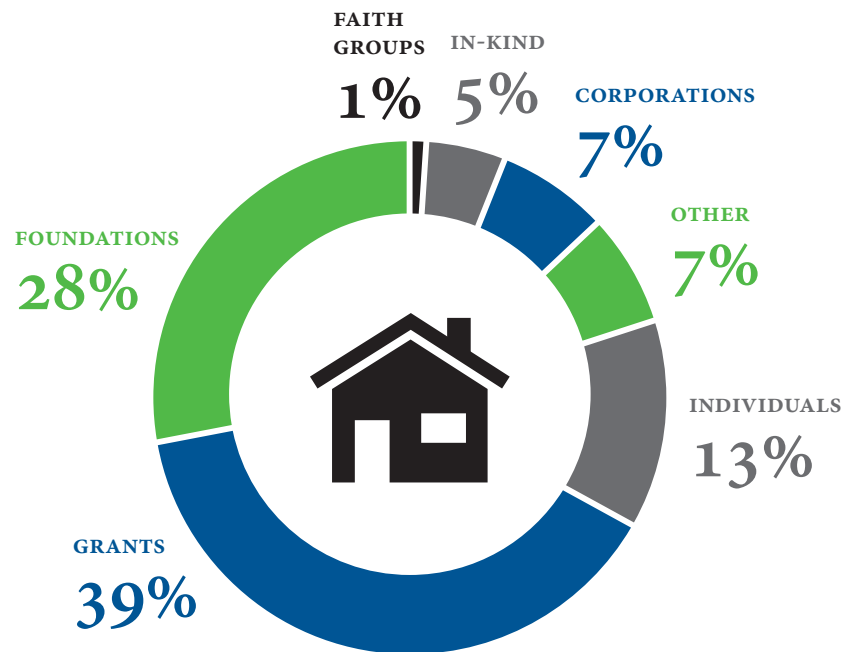
<b>IN NET ASSETS</b>	<b>\$519,975</b>
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Direct costs, including interest, associated with the actual construction of a home are capitalized and are the basis for determining gain or loss when the home is sold.

The financial data reported above is summarized based on audit performed by Berger Lewis Accountancy Corporation. (Copies of audit report available on request).



## EXPENSES



## PUBLIC SUPPORT

# Stewardship of Funds

Habitat for Humanity Greater San Francisco is a tax-exempt 501(c)(3) non-profit organization supported by people who believe in its transformative work. Habitat stewards all funds entrusted to the mission of providing affordable housing for local working families, allowing Habitat to build more homes and hope in Marin, San Francisco and the Peninsula.

## REVENUE

Habitat Greater San Francisco's public support revenues come from individuals (cash, stock and estate gifts), in-kind donations, grants (government and others), and organizations such as corporations, foundations, and faith groups. In FY2010, public support of \$4,877,537 provided nearly 45 percent of total revenues, with the remaining revenues generated through the sale of Habitat homes (50 percent), as well as interest and other income. Additionally, monthly mortgage payments totaling \$886,860 were collected from homeowners as part of the Fund for Humanity and reinvested in the construction of additional Habitat homes. In FY2010, Habitat serviced 113 home mortgages in its portfolio, with the remaining mortgages held and serviced by First Republic Bank.

\* Housing development costs do not include assets of Construction In Process (CIP), which consisted of an additional \$1.7 million for the construction of 7555 Mission Street in Daly City, Parkview in Daly City and Whitney Young in San Francisco as well as \$2 million invested in the Neighborhood Revitalization Program for the acquisition of foreclosed homes in Menlo Park, Novato and San Rafael.

Financial data is summarized based on an audit performed by Berger Lewis Accountancy Corporation. Copies of the audit report are available upon request.

## EXPENSE

In FY2010, Habitat Greater San Francisco's total expenses amounted to \$10,300,916 including:

## PROGRAMS

89.7 percent for programs. These included \$8,571,600 in housing development costs\* for the sale of 20 homes at \$5,298,294, as well as \$106,600 tithed to Habitat for Humanity International to support home construction in Vietnam and earthquake relief efforts in Haiti, and \$668,013 for volunteer services, family selection, outreach and other homeowner development programs.

## FUNDRAISING

5.6 percent for fundraising (\$574,464), including marketing and communications to donors, direct mail campaigns and special events such as the Blueprints & Blue Jeans benefit.

## GENERAL AND ADMINISTRATIVE EXPENSES

4.7 percent for general and administrative expenses (\$486,839), which included a one-time expense for the relocation of Habitat Greater San Francisco's offices from Redwood City to San Francisco.



# 89.7%

PROGRAM EXPENSES

# 5.6%

FUNDRAISING EXPENSES

# 4.7%

GENERAL AND  
ADMINISTRATIVE EXPENSES





## Key Society

RECOGNIZING THOSE WHOSE LIFETIME  
GIVING TO HABITAT GREATER  
SAN FRANCISCO HAS REACHED OR  
SURPASSED \$1 MILLION.

## Thank You!

MR. & MRS. H.I. GROUSBECK

THE GROVE FOUNDATION

MR. AND MRS. BURTON J. MCMURTRY

MENLO PARK PRESBYTERIAN CHURCH

SAND HILL FOUNDATION

TOSA FOUNDATION

VALLEY PRESBYTERIAN CHURCH

## Donors: JULY 1, 2009 - JUNE 30, 2010

### BEQUESTS

The Estate of Janice and  
Haskell Titchell  
Robert and Gertrude Oliver  
Charitable Trust

### CORPORATIONS AND CORPORATE FOUNDATIONS

#### ARCHITECTS CIRCLE \$100,000-\$149,999

Bank of America Foundation  
Wells Fargo Foundation

#### DEVELOPERS CIRCLE \$50,000-\$99,999

Thrivent Financial for Lutherans

#### PILLARS CIRCLE \$25,000-\$49,999

Cargill Incorporated  
Citi Foundation  
Coldwell Banker Residential  
Brokerage Community  
Foundation  
Union Bank of California  
Wells Fargo Foundation -  
Educational Matching  
Gift Program

#### BUILDERS CIRCLE \$10,000-\$24,999

Adobe Foundation  
AT&T  
Bank of America  
BRE Properties, Inc.  
Cobalt  
JPMorgan Chase Foundation  
Merrill Lynch  
Oracle Corporation  
Pacific Gas & Electric Company  
PG&E Corporation Campaign  
for the Community  
Wells Fargo Community  
Support Campaign

#### CARPENTERS CIRCLE \$5,000-\$9,999

American Century  
Companies Foundation  
Autodesk, Inc.  
Bingham McCutchen LLP  
Ernst & Young  
Goldman Sachs  
IBM Employee Services Center  
KPMG  
Microsoft Giving Campaign/  
Matching Gifts Program  
Morrison & Foerster Foundation  
Northern Trust  
PricewaterhouseCoopers  
TIBCO Software Inc.

#### MEMBERSHIP LEVEL \$1,000-\$4,999

Accenture LLP  
Actelion Pharmaceuticals  
AEGON USA Realty  
Advisors, Inc.  
AOL  
AP+I Design, Inc.  
AT&T United Way Employee  
Giving Campaign  
Bank of Marin  
Bank of the West  
BCCI Construction Company  
Butler Shine Stern and Partners  
Capital and Countries  
U.S.A., Inc.  
CH2MHILL  
Chamberlin Associates  
Chevron Humankind  
Matching Gift Program  
City National Bank  
Cushman & Wakefield  
Cytokinetics, Inc.  
DivcoWest Properties  
DLA Piper  
EIH Properties  
Elan Pharmaceuticals  
Ensenda, Inc.  
Fox Point Ltd  
Gap Foundation  
Gap Inc. - Giving Campaign  
GCI  
Genencor International

Genesys Telecommunications  
Laboratories, Inc.  
Gensler  
Gilead Science Inc.  
Global Impact  
Global Software Resources, Inc.  
Goldman Sachs Gives  
Google Matching Gifts Program  
Hewlett Packard Corporation  
Hiscox Foundation USA  
Honeywell Hometown Solutions  
HP Company Foundation  
HWA 555 Owners LLC  
IBM  
Innotas  
Intuit Foundation  
Kaiser Permanente Community  
Giving Campaign  
Kennedy/Jenks Consultants  
Larkspur Hotels and Restaurants  
Latham & Watkins LLP  
Lennar Urban  
Mallon P.C.  
Meritas Wealth  
Management, LLC  
MetLife  
Metropolis Architecture  
Morgan Stanley Smith  
Barney Global Impact  
Funding Trust, Inc.  
Nektar Employees Foundation  
Novo Construction  
Pan American Magazine  
Building, Inc.

Paragon Real Estate Group  
 Peninsula Building Materials Co.  
 Plant Construction Company  
 PMI Foundation  
 PPF Paramount  
 Project Management  
 Institute San Francisco  
 Bay Area Chapter  
 PRTM  
 Qualcomm  
 Regus Management Group, LLC  
 Room & Board  
 Salesforce.com Foundation  
 Silverman & Light Inc.  
 Swinerton Management  
 and Consulting  
 SYCLO  
 Tishman Speyer Properties, LP  
 TMG Partners  
 Visa Givingstation  
 Williams Lea Inc.

#### DONORS \$500-\$999

Adobe Systems Incorporated  
 Matching Gifts Program  
 The Albert Group  
 Allstate Giving Campaign  
 Bank of America United  
 Way Campaign  
 Boston Properties, LLP  
 BRCP 1390 Market  
 Fee Munson Ebert  
 Genentech Employee  
 Giving Program

Groove Eleven  
 IBM Retiree Charitable  
 Campaign  
 Japan Center Hotel  
 Associates, LP  
 Levi Strauss Foundation  
 Loring, Wolcott &  
 Coolidge Office  
 Mechanics Bank  
 Morgan Stanley c/o  
 Cybergrants, Inc.  
 Mosten Management Company  
 O'Connell Plumbing  
 Pollack Architecture  
 RMW Architecture & Interiors  
 San Francisco Giants  
 Shartis Frieze LLP  
 The Sleeping Lady  
 Tamalpais Bank  
 TeamWrkx

#### FAITH GROUPS

DEVELOPERS CIRCLE  
 \$50,000-\$99,999  
 Calvary Presbyterian Church  
 Menlo Park Presbyterian Church

#### CARPENTERS CIRCLE \$5,000-\$9,999

First Presbyterian Church  
 of Burlingame

#### MEMBERSHIP LEVEL \$1,000-\$4,999

Congregational Church  
 of San Mateo, United  
 Church of Christ  
 First Baptist Church of Palo Alto  
 First Christian Church  
 of Palo Alto  
 First Congregational  
 Church of San Rafael  
 Peninsula Covenant Church  
 Presbyterian Church of Novato  
 St. Francis Foundation  
 St. Ignatius Church  
 Valley Presbyterian Church  
 Westminster Presbyterian  
 Church

#### DONORS \$500-\$999

Lutheran Church of  
 the Holy Spirit  
 The Presbytery of San Francisco  
 St. Andrew's United  
 Methodist Church  
 Sunset Ministry  
 Unitarian Universalists  
 of San Mateo  
 Unity Christ Church  
 Zion Lutheran Church

#### FAMILY & COMMUNITY FOUNDATIONS

#### LEADERS CIRCLE \$150,000+

Marin Community Foundation  
 Silicon Valley Community  
 Foundation

#### ARCHITECTS CIRCLE \$100,000-\$149,999

The McMurtry Family  
 Foundation  
 Solid Rock Foundation

#### DEVELOPERS CIRCLE \$50,000-\$99,999

Barkley Fund  
 Hurlburt-Johnson  
 Charitable Trust  
 Philanthropic Ventures  
 Foundation  
 Sand Hill Foundation

#### PILLARS CIRCLE \$25,000-\$49,999

Calvary Foundation  
 Homestead Foundation  
 HRH Foundation  
 Sobrato Family Foundation

#### BUILDERS CIRCLE \$10,000-\$24,999

Fidelity Charitable Gift Fund  
 The JEC Foundation  
 Jewish Community Federation  
 Mellam Family Foundation  
 San Francisco Foundation  
 Schwab Charitable Fund  
 Walton Family Foundation, Inc.  
 The William G. Gilmore  
 Foundation

#### CARPENTERS CIRCLE \$5,000-\$9,999

Greater Kansas City  
 Community Foundation  
 Jolson Family Foundation  
 Maidenherren Fund  
 The Middle Passage Foundation

#### MEMBERSHIP LEVEL \$1,000-\$4,999

Bochnowski Family Foundation  
 Bredt Family Fund  
 CNC Foundation  
 Connie and Bob Lurie  
 Foundation  
 Danford Foundation  
 The E. Richard Jones  
 Family Foundation  
 The Grey Family Foundation  
 Leland and Kathleen Kaiser  
 Charitable Foundation  
 The Reinhold Foundation

Scandling Family Foundation  
 Tides Foundation  
 The Winifred and Harry  
 B. Allen Foundation  
 Woodward Family Foundation

#### DONORS \$500-\$999

Apple Lane Foundation  
 Braff Family Fund  
 Kansha Foundation  
 Linde-Sands Family Fund  
 The National Christian  
 Foundation  
 Vanguard Charitable  
 Endowment Program

#### INDIVIDUALS

#### LEADERS CIRCLE \$150,000+

Mr. and Mrs. H.I. Grousbeck

#### BUILDERS CIRCLE \$10,000-\$24,999

Alice Chetkovich  
 Zachary and Elizabeth Hulsey  
 Richard and Susan Jacobsen  
 Mervin and Roslyn Morris  
 Eugene and Christine Park  
 Kenneth and Phyllis Sletten  
 Laurence and Suzanne Spitters  
 Leonard and Jeanne Ware  
 Richard and Wenwei Williamson

# Donors: JULY 1, 2009 - JUNE 30, 2010

## CARPENTERS CIRCLE

\$5,000-\$9,999

Rakesh and Shilipi Agrawal  
 Craig Allison and Susan Shipley  
 Scott and Amy Arnold  
 Terry and Anne Clark  
 David and Joni Cropper  
 Gordon and Carolyn Davidson  
 Aidan Dunne  
 Markus Fromherz and  
 Heike Schmitz  
 Lawrence and Pamela Garlick  
 William Gray  
 Troy Grieppe  
 Anthony Gschwend and  
 Janine O' Flaherty  
 Robert and Peg Howard  
 Ellen Jamason  
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## In Memoriam Joe Mangiapia

Joe will be remembered for his 10 years of service at Habitat for Humanity Greater San Francisco.

Joe began as a volunteer at Habitat in 2000, but with his knowledge and experience in electrical work was quickly recruited to the construction staff. Joe's contributions during the entitlement process for Habitat's developments in Brisbane, South San Francisco, Redwood City and 7555 Mission Street in Daly City were invaluable, as was his willingness to lend a hand whenever needed—whether procuring materials or playing St. Nick at the Habitat holiday party. Joe Mangiapia was a valued member of the Habitat family who will be deeply missed.





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