



*headquarters*

111 Canfield Ave., Unit B3  
Randolph, NJ 07869

toll-free: 866.9ENVIRO

direct: 973.252.6700

fax: 973.252.1176

**FOR IMMEDIATE RELEASE**

contact: Venay Sehgal Bhatia, Digital Marketing Manager, [vbhatia@envirosight.com](mailto:vbhatia@envirosight.com), 503.936.9402

## **Digging Deep: A New White Paper Analyzes the Market Opportunity for Cross Bore Inspection Services.**

*Envirosight explores the growing demand for gas line cross bore inspections and how to capitalize on it.*

RANDOLPH, NJ—November 21, 2016— With continued reliance on trenchless methods for gas utility installation, cross bores remain a constant risk for communities. When gas lines inadvertently intersect sewer lines it creates the potential for an explosion, so eliminating cross bores is a top priority for the sewer and utility industries. Yet, finding a cross bore inspection contractor is increasingly difficult. In a new white paper, EnviroSight reveals the growing market for cross bore inspection services and the steps municipal inspection contractors can take to capitalize on this opportunity.

“Adding cross bore inspection to their services can be very lucrative for sewer inspection contractors,” says Venay Sehgal Bhatia, EnviroSight’s Digital Marketing Manager and author of this paper. “As cross bore inspection programs grow, the need for qualified contractors capable of this type of inspection grows with it. Sewer inspection contractors already involved in mainline inspection are in the perfect position to fill this need in the market.”

This analysis of the growing market for cross bore inspection services was published as a part of EnviroSight’s commitment to create and share reference material that benefits industry professionals. To download a complimentary copy, visit [http://inbound.envirosight.com/market\\_for\\_cross\\_bore\\_inspection\\_services](http://inbound.envirosight.com/market_for_cross_bore_inspection_services).

### **About EnviroSight LLC**

Randolph, New Jersey-based EnviroSight provides sewer cameras and other pipeline inspection solutions to municipalities, contractors, departments of transportation and civil/environmental engineers. EnviroSight is a full-service manufacturer of robotic sewer inspection crawlers, zoom cameras, push cameras, inspection reporting and asset management software, and inspection vehicles. EnviroSight is committed to ongoing innovation, delivering products that enhance user productivity and inspection detail. EnviroSight serves customers through a trained network of regional sales partners who deliver localized support and expertise with rapid turnaround. All EnviroSight technical employees hold NASSCO PACP certification. Visit EnviroSight online at [www.envirosight.com](http://www.envirosight.com)

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