



## K8 takes leading builders' merchant to another level

Kerridge Commercial Systems offers 'cutting edge software for the merchant industry', according to Ian Mitchell at Parker Building Supplies. Ian is Information Systems Manager at the leading independent and award winning timber and heavyside builders' merchant.



### Benefits

- K8 upgrade means sales team can access software remotely on their tablets.
- Web Builder will provide a portal for customers to access their accounts and print off invoices, PoDs etc
- Parker's now able to plan a 'click & collect' service for the future
- An earlier upgrade delivered K8's General Ledger - integrated with the trading system

The company was established in 1984, since when its philosophy has always been to offer high quality customer service backed up with good stock availability and an efficient delivery service. Today the company employs 280 people and trades from 25 locations across the South East.

"We have used K8 software since 2004," said Ian. "At the time we needed to upgrade from our existing system to bring about a change of culture and KCS offered the best solution. Since then it has come on in leaps and bounds and we have continued to upgrade to the latest version each time a new version is cut."

"The latest upgrade has been very successful (and most of our 160 users were unaware it had happened). This new version will allow us to move on to another level by adding the enhanced Business Intelligence reporting, KPIs and the ability for our sales representatives to access K8 remotely on their tablets."

Parker's will also start to use K8's Web Builder, the integrated web content management system that supports ecommerce. Initially this will enable them to have a customer portal running so customers can interrogate their accounts and print off invoices, credits and statements. The system will then be developed in the future to offer a Click and Collect service.

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## Case Study

# Parkers Building Supplies



// The delivery management system has provided some major efficiencies. Our transport department can now switch drops between routes and sort sales orders into drop sequences.

- Ian Mitchell, Information Systems Manager, **Parkers Building Supplies**

Further new functionality being trialed by the Parker's team includes K8's new Delivery Management System which means drivers can download manifests to handheld devices and manage discrepancies, confirm drops and capture signatures remotely – with signed PoDs being available via the customer portal.

"We take advice from our KCS account manager who ensures we have the latest version of K8 with the newest functionality" said Ian. "A previous upgrade in April 2015 brought about another major change to our business when we started to use K8's unified ledgers that are integrated with the trading system, and that put us on another platform for moving forward. The latest upgrade is in line with our commitment towards training and development and is part of our growth strategy correlated with the move to our brand new headquarters in December 2016."

All of the modules within K8 have been developed for merchants and other distributive trades. The system is constantly evolving in line with feedback from its users and is designed to give the ultimate support in sourcing, stocking, selling and servicing customers.



### About Kerridge Commercial Systems (KCS)

We provide specialist software, services and support to deliver fully integrated trading and business management solutions to distributive trades customers, large and small – wherever they are in the world. Immersed in the distributive trades for over 35 years, our technical experts are thought leaders in trading and management technology, and our innovative and flexible approach ensures our customers partner with us for the long-term.

Our mission is simple: to design and deliver high performance, integrated ERP solutions that enable our distributive trade customers to source effectively, stock efficiently, sell profitably and service competitively.

### Contact Kerridge Commercial Systems

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