

# CLINICAL SUPPLY

## PACKAGING FOR BIOLOGICAL PRODUCTS

PART 2 OF THE **CLINICAL SUPPLY** KNOWLEDGE SHARE SERIES

**Almac Clinical Services**

**Understanding** and **Delivering** your Global Clinical Supply Chain



CLINICAL SUPPLY PACKAGING FOR BIOLOGICAL PRODUCTS

# eBOOK CONTENTS



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# THE RISE OF BIOLOGICS

## WHAT ARE BIOLOGICS?

<sup>1</sup> Biopharmaceuticals are among the most sophisticated and elegant achievements of modern science.

Rather than the small chemical molecule typically manufactured by chemical synthesis, these large complex structures are manufactured within genetically modified living cells. Each of the steps in the manufacturing process are complex and most often specific to the particular drug being manufactured, requiring sophisticated manufacturing processes, expertise and significant financial investment to ensure that any alterations do not have a negative impact on the efficacy of the drug resulting in an unwanted immune response in the patient.

## MARKET GROWTH

<sup>2</sup> Biologics currently account for between 17-20% of the pharmaceutical market, worth nearly \$200bn and they may replace 70% of chemical drugs within the next two decades. The worldwide pipeline includes more than 450 Biosimilars and 400 Biobetters, nearly all recombinant proteins or monoclonal antibodies in development now.<sup>3</sup>

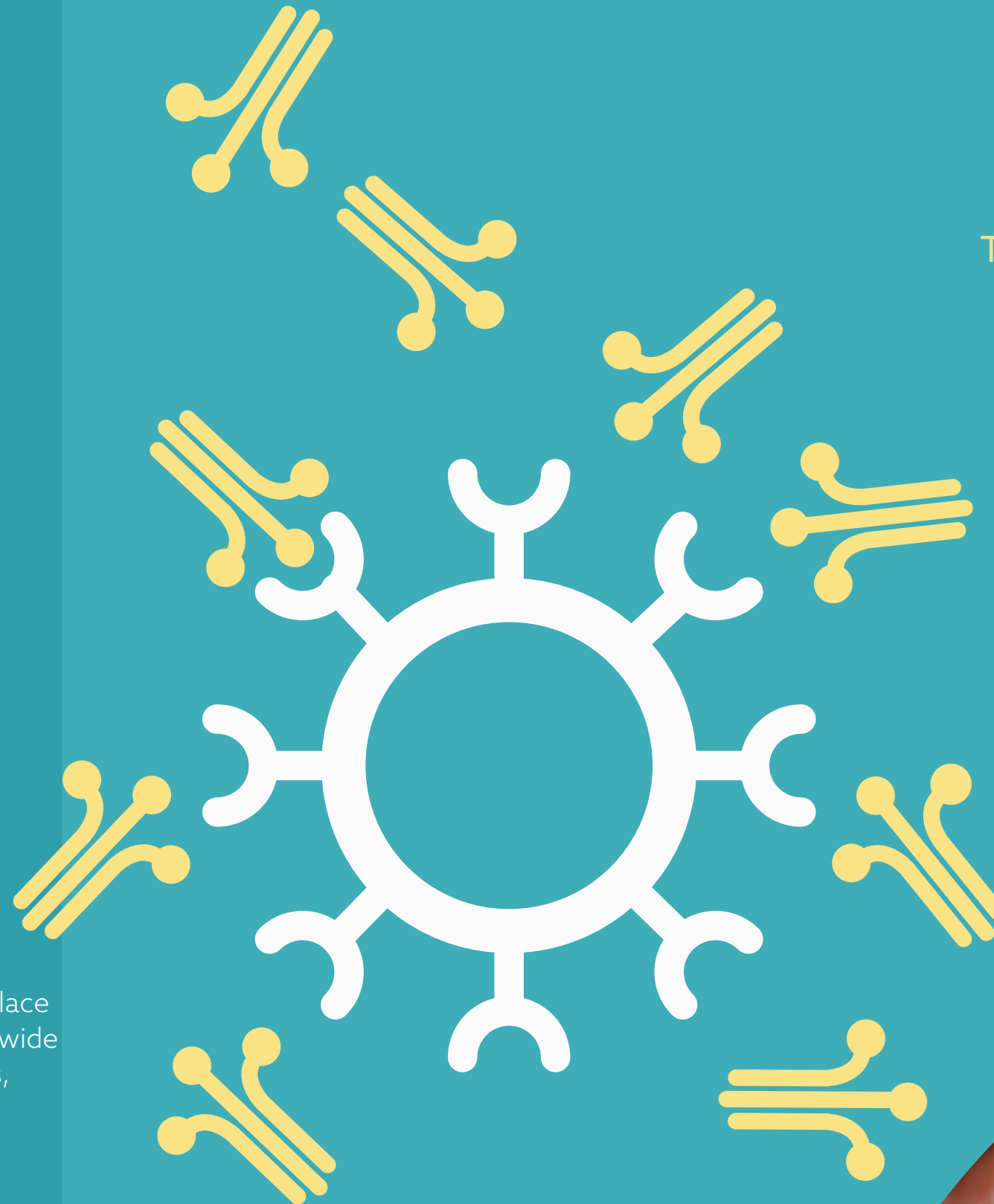
<sup>1</sup> McKinsey & Co, Rapid growth in biopharma: Challenges and opportunities, Dec 2014.

<sup>2</sup> Manufacturing Chemist, Global Biosimilars Market, July 2015.

<sup>3</sup> The Biosimilars Information Resource of the Biopharmaceutical Industry. Biotechnology Information Institute. [www.biosimilars.com](http://www.biosimilars.com).

## TRANSFORMING HEALTHCARE

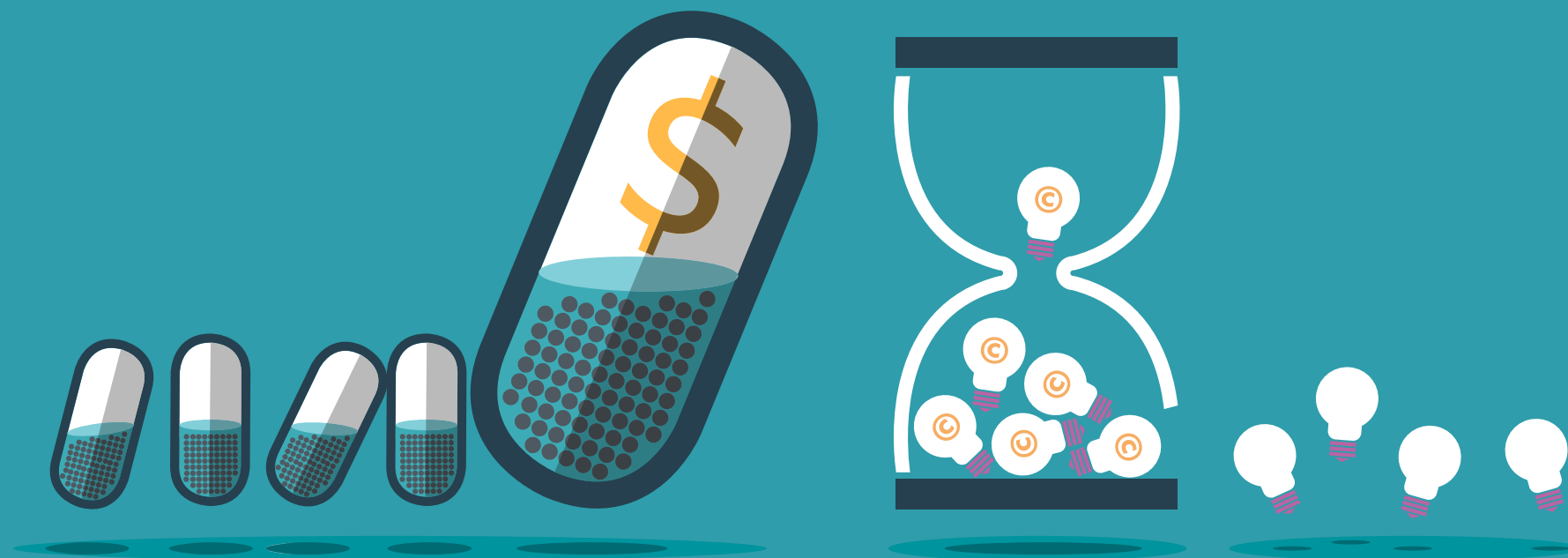
21st century developments in biopharmaceuticals have provided the pharmaceutical industry with the tools to not just treat disease symptoms, but understand the disease pathway. This has resulted in the development of innovative drugs for the treatment of previously untreatable conditions such as cancer, rheumatoid arthritis, diabetes and multiple sclerosis, ultimately changing the lives of patients with these serious conditions.





# MARKET PRESSURES

The **ADVANTAGES OF BIOLOGICS** over their small molecule predecessors are not without their costs however. Their **SAFETY AND EFFICACY**, coupled with their **SUCCESS IN TREATING** patients living with serious illness, empowers Pharma companies to command **HIGH PRICES**, on average 22 times that of small molecules.<sup>4</sup>



## THE HEALTHCARE INDUSTRY

With the healthcare industry coming under increasing pressure to reduce costs and keep within tight budgets, physicians are finding it ever more difficult to account for the **large cost** of biologic products for their patients, with Pharma companies struggling to justify the high prices for any but the most novel drugs.

<sup>4</sup> So AD, Katz SL. Biologics boondoggle. The New York Times, March 7, 2010.

<sup>5</sup> Accelerating Clinical Trials: Budgets, Patient Recruitment and Productivity. Cutting Edge Information.

## THE ROLE OF BIOSIMILARS

As with any industry, these pressures will lead to an inevitable change of focus – in this case the growth of Biosimilars. Patent expiries of an increasing number of biologic medicines are fuelling this growth, with the race to market intensified due to a pronounced first-mover advantage with Biosimilars. The delay in getting a drug to market equates to anywhere from \$600,000 to \$8 million a day in lost revenue.<sup>5</sup>

## WHAT IS A BIOSIMILAR?

Unlike a Generic small molecule drug, which has an identical chemical structure to its branded counterpart, a Biosimilar is only required to be similar, not identical, differing in structural features such as the chemical group attached to the protein, while retaining the same protein as the branded reference biologic.

Due to the manufacturing process of a Biologic, within unique biological systems, it is impossible to recreate the manufacturing process exactly when it comes to producing a Biosimilar. Each manufacturing process is unique to each manufacturer, thus creating distinct differences between Biosimilars and the branded biologic counterpart.

## GENERICS VS BIOSIMILARS

Similar to small molecule Generics, a Biosimilar costs less than its branded counterpart. However high R&D costs, including the costs of comparator Biologics, as well as fierce competition from other Biosimilar manufacturers, negatively impact the potential cost difference available. Smooth running of and tight control of the supply chain are crucial to ensuring that these high R&D costs are kept to a minimum, ensuring the best return of investment.

# THE CHALLENGES FOR BIOLOGICAL PRODUCTS



COST AND TIME

WANT MORE DETAIL?  
ROLL OVER TO FIND OUT MORE

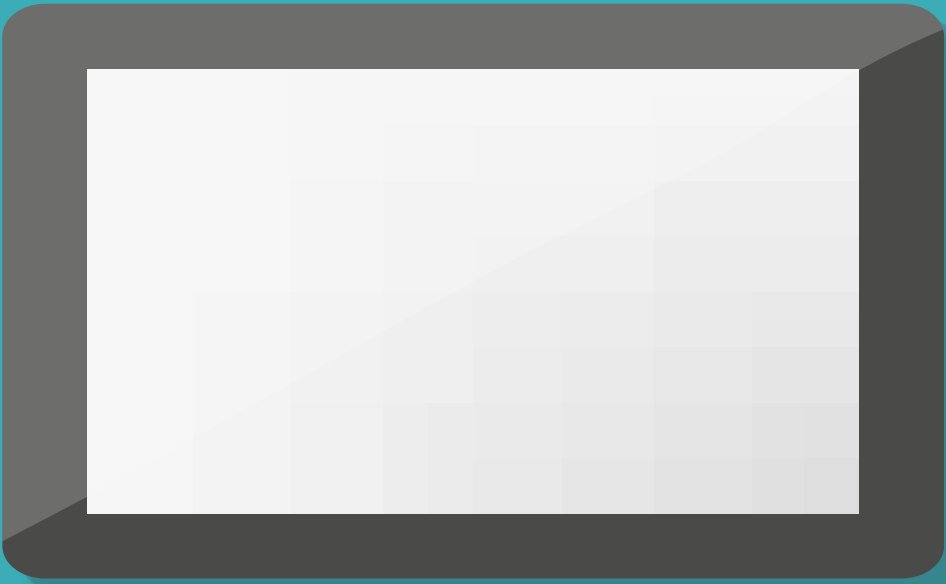
GLOBALISATION

LACK OF STABILITY DATA

OUR SOLUTIONS  
IN ACTION

REDUCED INVENTORY

VARIABILITY IN  
PATIENT ENROLMENT



# HAVE YOU CONSIDERED?

Due to the complexity of the Biologics industry, including the many challenges that will be faced, it is critical to your drug development success to consider the following:

BLINDING OF VIALS  
AND SYRINGES

USING  
AUTOMATION

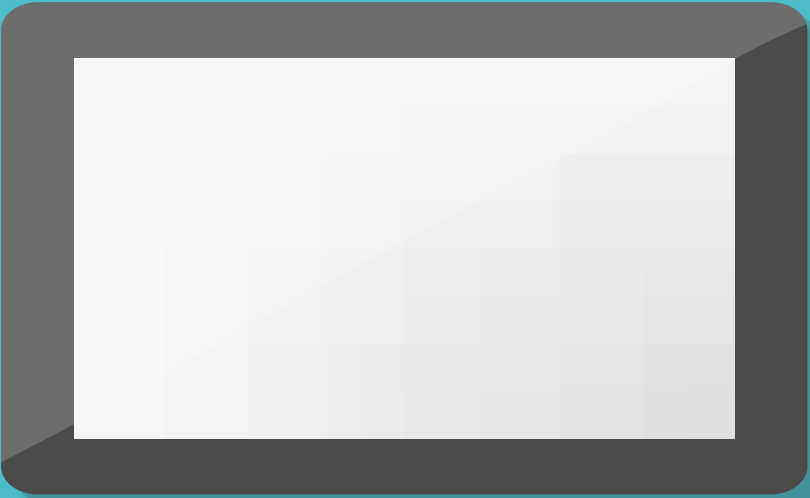
ROLL OVER TO  
FIND OUT MORE

LABEL DESIGN

REFRIGERATED  
PACKAGING



OUR SOLUTIONS  
IN ACTION



# ADDITIONAL CONSIDERATIONS

FOR CLINICAL SUPPLY PACKAGING  
OF BIOLOGICS:



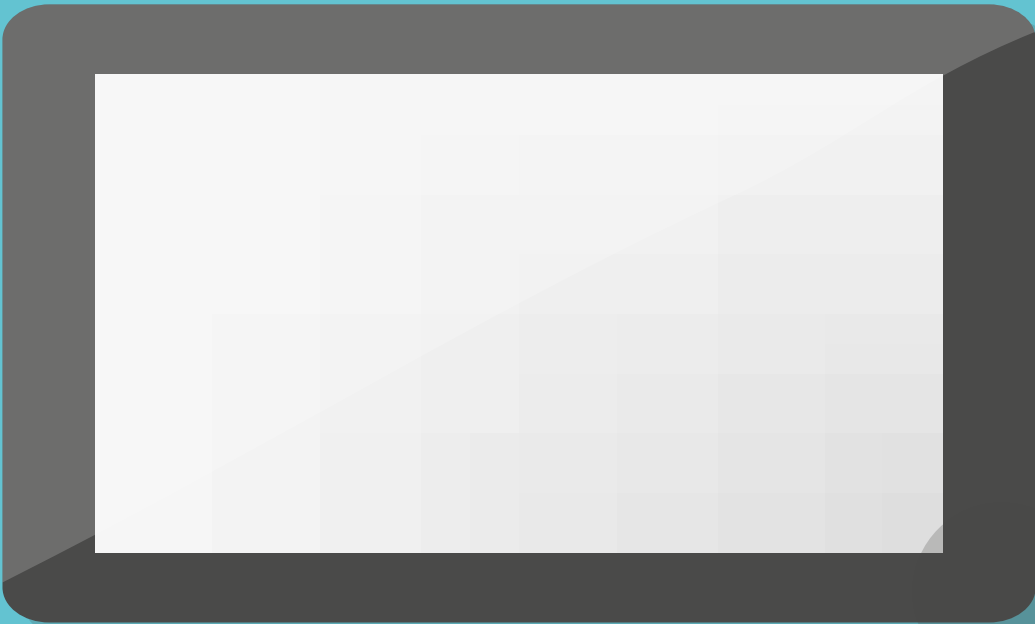
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THE NEED  
FOR GLOBAL  
PACKAGING HUBS

POOLING SUPPLIES  
& JUST IN TIME  
LABELLING

SUPPLY CHAIN  
MANAGEMENT

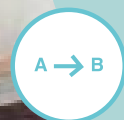
OUR SOLUTIONS IN ACTION



# ALMAC AND PACKAGING OF BIOLOGICAL CLINICAL SUPPLIES



Global footprint for packaging of Biological products – including huge capacity for +2-8°C labelling rooms



Cold chain expertise , governance and processes



Effective deployment of automation for packaging



Advanced label technology and solutions for challenging Biological products



End to end temperature surveillance – assurance of quality and delivery for expensive Biologics



Analytical services and QP release of supplies



Ability to link data and technology – linking patient activity to the clinical supply chain / packaging



## ALMAC CLINICAL SERVICES

Don't forget, we also have huge capacity for solid dose, blinding, packaging and labelling of Clinical Trial Supplies

**Almac Clinical Services**

**Understanding** and **Delivering** your Global Clinical Supply Chain



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THIS eBOOK TAKES  
AN IN-DEPTH LOOK AT:

- The Product Landscape
- Common Trial Types
- Blinding Methods and Techniques
- Consideration Checklists



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