

The Garner Group

EXECUTIVE SEARCH



A Member of the Sanford Rose Associates® Network

Food and Beverage ♦ Dietary Supplements ♦ Nutritional Ingredients



THE GARNER GROUP

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"FINDING PEOPLE WHO MAKE A DIFFERENCE®"



HOW WE ARE DIFFERENT

Some of the attributes that make The Garner Group different are:

- 1 A boutique firm within global executive search organization of 65 SRAI offices nationwide
- 2 Exclusively focused on helping Consumer Health and Nutrition companies
 - Executive Search
 - Talent Acquisition Strategy
 - Compensation Benchmarking
- 3 Industry Sector Experience:
 - Food and Beverage
 - Dietary Supplements
 - Raw Materials & Ingredients
 - Sports Nutrition
 - Contract Manufacturing
- 4 Functional Experience:
 - Manufacturing/ Operations
 - Sales and Marketing
 - Research & Product Development
 - Quality Control/Assurance
 - Regulatory Affairs
- 5 100% dedication and commitment to client satisfaction
- 6 Unsurpassed level of integrity and confidentiality
- 7 Proprietary Dimensional Search methodology

ABOUT US

The Garner Group understands the need to “Finding People Who Make a Difference”. Our goal is to match your human capital needs with highly qualified individuals as quickly and efficiently as possible, with the end goal of enhancing your organizational capability.

The Garner Group is an independently owned and operated office of SRA International, Inc., an organization in its 50+ years of offering executive search services. We specialize in the Consumer Health and Nutrition industry sectors, leveraging our extensive knowledge and experience to identify the talent necessary to fill critical roles within your organization. Our proprietary Dimensional Search® process assures that we will find and recruit the talent that meets your professional requirements, and fits within the unique culture of your organization.

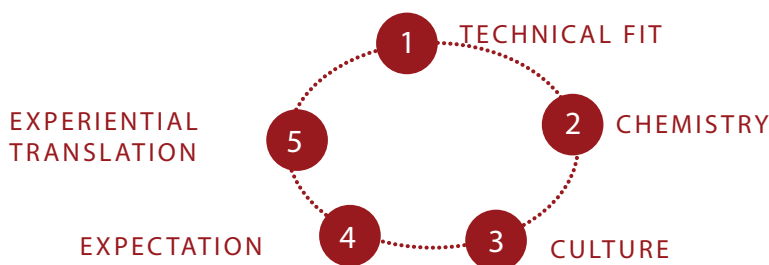
OUR PHILOSOPHY

- To partner with clients in “finding people who make a difference®” in a responsive, professional and ethical manner.
- To demonstrate that our niche specialization and experience makes a substantial difference in the quality and speed of placement.
- To create “win-win-win” relationships for all the key parties involved in the search process: Clients, Candidates and The Garner Group team.
- To provide Clients and Candidates with the information necessary to make informed decisions.
- To provide added value by sharing relevant industry information and by being your consultative partner.
- To adhere to high ethical standards and codes of conduct (Sanford Rose Associates® Owners Association and National Association of Personnel Services (NAPS)).

DIMENSIONAL SEARCH

Once potential candidates have been identified, in-depth interviews are performed to determine if all client requirements are met. In evaluating potential candidates, our search consultants utilize the Sanford Rose Associates Dimensional Search® process. This process facilitates the following:

- Match the candidate’s educational, professional and occupational skills to our client’s specific job requirements and needs.
- Confirm that the candidate’s past experience and successes will effectively contribute to achieving our client’s current and future goals.
- Verify that a candidate’s personal style will complement the corporate culture and will mesh well with the hiring manager’s personality.
- Evaluate the candidate’s long-term potential to take on additional responsibilities beyond the current needs.





Ginni Garner, President & Managing Director The Garner Group

Ginni Garner is the President and Managing Director of The Garner Group, a strategic recruitment firm that places executive and management talent within the Consumer Health and Nutrition industry sectors. Her clients include the manufacturers, finished good marketers and suppliers in dietary supplement, nutritional ingredient and functional food and beverage companies. Her client list spans an array of entrepreneurial and equity-backed firms as well as the Fortune 1,000.

Ginni has over 18 years of executive search consulting experience. Prior to joining Sanford Rose Associates, Ginni recruited the global search firm, Heidrick & Struggles, Inc., as well as several boutique firms in Cleveland, Ohio. In addition to her experience in the "healthy living" CPG sector, she has extensive search background in manufacturing, technology, business process outsourcing and health care .

In 2001, Ginni joined SRA International, Inc., the parent company of Sanford Rose Associates, where she trained and supported business owners and recruitment consultants across the United States. In 2004, she assumed leadership of a Sanford Rose Associates® office in Northeastern Ohio where she partners with clients throughout North America to fill critical executive, senior management roles, and key functional positions in Operations, Research & Development, Quality, Regulatory, Sales and Marketing.

Ginni has a Bachelor's degree in Liberal Arts & Environmental Education and a Masters of Business Administration. She is also the co-author of The CEO's Guide to Talent Acquisition.