

Why You Should Renew Your Sage MAS 90 and 200 Annual Subscription Plan

Please note that you must renew your Subscription Plan ("Plan") prior to your expiration date to avoid penalties. Lapsed Plans will require payment of lapsed years <u>plus</u> a 25% late fee/penalty.

With your current Sage Subscription plan, you receive the following (and more):

- Sage MAS 90 and 200 users that are current with their Plan will automatically receive via mail all Sage version upgrades as they become available – at no additional charge. Don't miss out on new features that could save you time and money. If you don't take advantage of these latest features, your competition will!
- 2. Without a current plan, you will not have access to Sage MAS 90 and 200 information, or product support from Sage.
- 3. If you do not have a current Plan, you will not be able to purchase additional modules, additional user licenses, or Sage Extended Solutions for your system.
- 4. Current Plan customers have access to the Technical Reference Support Guide ("TRSG") on Sage Software Online. Among other things, the TRSG includes a procedure checklist and frequently asked questions for year-end processing.
- 5. Sage product updates or enhancement service packs are also only available on Sage Software Online if you are current on Plan. Again, new features found in these service packs will not be available unless you are current on Plan.
- 6. Sage now offers a monthly bank draft plan that allows you to spread your plan expense over 12 monthly payments. This draft must be setup before your maintenance expires to avoid penalties. Please contact us for more information.
- 7. By staying current on maintenance, you keep up-to-date on Sage Training opportunities, such as the training CD's and on-line courses.
- 8. If you own Payroll and/or Accounts Payable, you need to know about updates. Without being current on Plan, you will not be able to download the Tax Table Updates and W-2 and 1099 form updates on Sage Software Online, and we cannot load these updates in your system either.
- 9. Use Sage Services Online to open online manuals, information for Crystal Reports, and more.
- 10. Your overall cost to keep current with your annual Plan will always be less than trying to catch up later. Sage charges for unpaid back years of maintenance plus a 25% penalty to customers who do not stay current. There is also typically more consulting and training time involved with your upgrade when starting from an older version.
- 11. All clients on a current Plan have access to "Sage Talk". Sage Talk is an on-line discussion forum for you to communicate with other Sage MAS 90 and 200 users and consultants to learn valuable ideas and tips on how to make better use of your software.
- 12. Current Plan holders can access the Sage Software Online knowledgebase for technical troubleshooting. This can save support fees if you are confident troubleshooting independently.

- 13. Current Plan holders have access to download compatibility matrices to check your current hardware against a particular software version as well as to check your system's version against other 3rd party or Sage software programs (i.e.: Windows version, linked software programs, etc.).
- 14. Enhancement Requests can be made as a current Plan holder. On Sage Software Online, you can make a suggestion for a change to be made in the software. If your suggestion is logical and other users have also requested the change, often Sage will enhance the software accordingly. Your suggestions really count and help Sage to stay on the cutting edge.
- 15. **Receive a 20% discount** on Sage MAS 90 and 200 checks and forms ordered from the Sage forms division.
- 16. Access to Sage Software Online gives you the ability to review and update your company information, such as your address, phone number, company contacts, and assigned level of contact access for Sage Software Online (i.e. technical contact, business contact, accounting contact, etc). It also enables you to view your company's product registration information and more.
- 17. Receive the Sage newsletter: "Quarterly Solutions" and other important information via email.
- 18. Sage only supports the most current version and one prior release of the software. Being on a current software subscription plan is the only way to receive software updates.
- 19. By keeping software, hardware, and operating systems current, you may prevent a major crisis when something crashes or refuses to work properly. Don't risk data loss or corruption and the time involved with crisis intervention. Most companies can't afford to be "out of business" therefore, you can't afford to let your maintenance lapse. Keeping current will SAVE money, time, staff, support, training, etc. in the long run.