



**PRESS RELEASE**  
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**A&R Tarpaulins Holds Graduation Ceremony after Completing  
Layoff Aversion Program through CMTC Training**

**FONTANA, CA** – [A&R Tarpaulins, Inc.](#), a Southern California business that provides manufactured fabric products and services for industrial, commercial, aerospace, and trucking applications, held a graduation ceremony on Friday, January 21<sup>st</sup> to honor the completion of a Layoff Aversion Program with assistance from the [County of San Bernardino](#) Workforce Investment Board (WIB). The program, issued by the County of San Bernardino WIB through funds from the American Recovery and Reinvestment Act, provides technical support to manufacturers aiming to retain employees.

Representatives from Congressman Joe Baca's (D-San Bernardino) and State Assembly woman Wilmer Carter's (D-62<sup>nd</sup> district) offices were in attendance for the event.

"The program has really helped us streamline our operations," says Bud Weisbart, Vice President of A&R Tarpaulins. "As a result, we hired an inventory control person."

Founded in 1976, A&R Tarpaulins currently manufactures truck products, industrial curtains and custom fabric designs. Examples of their product line include manual and electric truck cover systems, specialized tailored protective covers, industrial warehouse curtains and enclosures, sound barriers, and architectural shade structures, awnings, and canopies.

The company was assisted through the program by [California Manufacturing Technology Consulting®](#) (CMTC), a private, nonprofit corporation which assists Southern California manufacturers become more competitive.

In conjunction with the Layoff Aversion Program, CMTC provided A&R Tarpaulins with Lean Manufacturing Overview Training and Internal Quality Auditor Training. While the official numbers will be reported at a later date, CMTC Consultant Dennis Sonney forecasts that the business will retain at least 20 jobs in the next 90 days, increase sales by over \$500k this year and save \$150k in materials, energy and overhead due to project implementation.

"Especially as we're growing, there's a need for us to examine ourselves," adds Weisbart. "'Lean' is a cute word they and I use. What it means is systemizing the way you do things so you're getting the most bang for your buck."

For more information about A&R Tarpaulins, call 909-829-4444 or visit <http://www.artech2000.com>. For more information about the San Bernardino WIB, call 909-387-9886 or visit <http://www.sbcounty.gov/wib>. For more information about CMTC, call 310-263-3018 or visit [www.cmtc.com](http://www.cmtc.com).

**ABOUT CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING**

A private, nonprofit corporation established in 1992, CMTC is an affiliate of NIST MEP, under the Federal Manufacturing Extension Partnership (MEP) program, a network of more than 60 centers across the country that provide assistance to small, medium and large manufacturers. CMTC serves Fresno to San Diego/Imperial County. For more information, visit [www.cmtc.com](http://www.cmtc.com).

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