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Contact: Ellen McKewen (310) 263-3018 emckewen@cmtc.com www.cmtc.com

## **Chemical Company Increases Competitiveness And Business Using CMTC Services**

ARLETA, CA. Miles Chemical, a full line chemical services company with headquarters in Arleta, California, just completed their fourth quality certification Their certifications include ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007, as well as the National Association of Chemical Distributor's Responsible Distribution Process (RDP) verification. There are no other known domestic Chemical Distributors/service companies with all 4 certificates. These certifications now place Miles Chemical in a position to be more competitive in their industry by operating to international quality standards for process management, Health, Safety and Environment compliance.

"Over the past 4 years our business has transformed from Chemical Distribution to Chemical Services. Our focus on meeting world class standards has had a lot to do with enhancing our offerings. The increase in competitiveness that resulted from our quality initiatives has accelerated our growth and diversification," says Anthony Miles, President of Miles Chemical."

Miles Chemical is just one example of companies in Southern California that are beginning to leverage their improvements to continue growth in this economic climate. Recent survey results gathered from projects completed with manufacturers during the 4<sup>th</sup> quarter of 2010 and the 1<sup>st</sup> quarter of 2011 using services provided by <u>California Manufacturing Technology Consulting</u>® (CMTC) show that 91% have improved their competitiveness and 89% will continue to grow their business and add jobs.

"Manufacturers that build a quality culture will increase their capabilities to retain existing customers and compete for new business opportunities." says <u>Jim Watson</u>, President and CEO of CMTC. "Miles Chemical provides a great example of how this can be accomplished. I applaud their commitment to excellence."

The survey data was compiled by Turner Marketing for the <u>National Institute of Standards and Technology's (NIST) Hollings Manufacturing Extension Partnership (HMEP)</u>.

## ABOUT CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING

A private, nonprofit corporation established in 1992, CMTC is an affiliate of NIST HMEP, under the Federal Hollings Manufacturing Extension Partnership (HMEP) program, a network of more than 60 centers across the country that provides assistance to small, medium and large manufacturers. CMTC serves Fresno to San Diego/Imperial County. For more information, visit <a href="https://www.cmtc.com">www.cmtc.com</a>. ###