

# PRESS RELEASE

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## For Immediate Release

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## 31 California Manufacturers Benefit from New Defense Work

**California** – This past fiscal year, ending August 31<sup>st</sup>, [California Manufacturing Technology Consulting™ \(CMTC\)](http://www.cmtc.com) has increased from 25 to 31 the number of California manufacturers receiving contracts to make parts with the Department of Defense (DOD). The 31 manufacturers range from small machine shops to electronic assembly companies. These companies, extending from San Francisco Bay area to San Diego, all benefit with new DOD business opportunities.

Brian Saunders, Director of Program Management at [CONCISYS](http://www.concisys.com), a provider of electronic manufacturing services (EMS) located in San Diego, Calif. said, “CMTC has provided several manufacturing orders that have supported our continued growth in the EMS field which slows the trend to out-source assembly services to off-shore companies.”

CMTC provides a [Defense Parts Direct<sup>SM</sup> service](#) which leverages the highly skilled California small manufacturing base to make and sell parts that the DOD can not readily obtain. The service closes a critical production gap, which exists largely due to the fact that many defense systems are performing beyond their planned service period, and the original qualified suppliers for providing replacement parts are no longer in business. CMTC’s Defense Parts Direct<sup>SM</sup> service has the advantage of providing DOD with on-shore, high-reliability components from California, the nation’s largest and most highly technical supply chain.

DOD system managers have expressed their appreciation for the service because it has proven to save time and money and support fleet readiness demands. A Project Manager for the Naval Air Warfare Center – Weapons Division noted: “CMTC accomplished six successful projects and provided professional, accurate and quick response support to our team.” And an engineer with the U.S. Air Force Oklahoma City Air Logistics Center (OC-ALC) said, “You made my job easier.”

“California is home to the nation’s largest number of small to medium-sized manufacturers. With its large experienced supplier base to aerospace and defense companies and its high-tech manufacturing capabilities, California has a uniquely qualified manufacturing base with the potential to significantly expand ‘secure and reliable’ production capabilities for the Department of Defense.” said [David Braunstein, President and CEO](#) of CMTC.

### ABOUT CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING

A private, nonprofit corporation established in 1992, CMTC serves Los Angeles to San Diego/Imperial County. CMTC provides high value consulting services for improving management and production of high tech and traditional small and medium-size manufacturers. CMTC Defense Services provides consulting services to manufacturers for bidding and qualifying parts for sales to the defense department. For more information, visit [www.cmtc.com](http://www.cmtc.com)

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