

# Business Objects to Oracle BI Conversions



KPI Partners has successfully executed the world's largest and most complex migrations of Business Objects to Oracle Business Intelligence.



## About KPI Partners

KPI Partners is an Oracle Platinum Partner who specializes in Oracle Business Intelligence (BI) and Oracle Enterprise Performance Management solutions. The award-winning staff at KPI Partners comes directly from the product engineering departments at Oracle, Siebel, and Hyperion. In addition to consulting services, KPI Partners offers training, support, and exclusive pre-packaged analytic solution extensions for Oracle Business Intelligence.


KPI Partners works with both corporate technology departments and corporate business units to develop value-added business intelligence solutions, not just new technology deployments.

## Cox Communications


Cox Communications made Oracle BI its enterprise standard, working with KPI Partners to convert its Business Objects applications to Oracle Business Intelligence. Over 1,500 reports and 25 Business Objects universes were converted to Oracle BI using KPI's industry-leading BI conversion methodology and technical expertise. Cox Communications achieved significant cost savings and established a BI Center of Excellence with this project.



## St. Jude Medical

St. Jude Medical made Oracle BI 11g their enterprise standard, using KPI Partners and their BI-Conversion methodology to convert over 100 reports from Business  ST. JUDE MEDICAL Objects to OBIEE 11g. Oracle BI Publisher 11g is widely-used to provide pixel-perfect reports for manufacturing and operations. A blended model of on-site and offshore KPI Partners resources was leveraged to minimize implementation costs and maximize the speed of conversion

## Bank of Hawaii

A hosted implementation of Business Objects was costing Bank of Hawaii more than other analytics solutions and was not giving them the functionality they needed. KPI Partners  Bank of Hawaii converted 80 Business Objects reports and 5 universes to OBIEE in 5 weeks. The result was a lower cost of ownership (TCO) and the agility Bank of Hawaii needed to support user needs quicker than the previous solution.

## Contact

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# Method

# Business Objects to Oracle BI Conversion Methodology

## Overview

Many organizations are converting their existing Business Objects universes and reports to Oracle BI. KPI has a proven methodology for Business Objects to Oracle BI migration based on experience with the largest and most complex migration projects in the world.

## Process

The migration process from Business Objects to Oracle Business Intelligence has 4 distinct phases:

1. Audit Phase
2. Analyze Phase
3. Development Phase
4. User Acceptance Phase

## Audit

The Audit Phase is one of the most important in any report conversion process. The Audit Phase determines the initial scope of the project. The final deliverable of the Audit Phase is a comprehensive list of all reports identified for conversion.

## Analyze

After the list of reports identified for conversion is prepared in the Audit Phase, an Oracle Business Intelligence expert determines the best way to migrate each existing report within the functional capabilities of each application. A high-level design for report conversion is constructed.

## Development

The Development Phase is the phase during which the organization wants to minimize costs and maximize the benefits of the conversion process. Reports are converted using a proven proprietary strategy. All reports are unit tested. Staging and production environments are prepared

## User Acceptance

The User Acceptance Phase focuses on the end user. Users are trained to understand the features of Oracle BI and how these features map to features within Business Objects. All critical issues are resolved and the Oracle BI application is deployed into the production environment.

