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home of **VESTA**®

Dear Valued Channel Partner,

Over the last several months, you've heard us talk about a pending company name change. Well the day is here, and the company you've known as Cassidian Communications is now officially **Airbus DS Communications**.

Our new name comes on the heels of our parent company's own rebrand from EADS to Airbus Group last year. Along with their name change, they also consolidated the company's defense and space businesses into one division - Airbus Defense and Space (Airbus DS), which we became a part of (hence the first part of our name).

Our CEO, Bob Freinberg, whom many of you know personally, says that our adoption of the Airbus name signifies our value in the global multi-billion dollar corporation, demonstrating how far we've come and all that we bring to the table in supporting you and our end-user customers.

In addition to our company name change, we are launching new product names, putting all of our products under the industry-renowned VESTA® umbrella. We are excited about this because it not only simplifies our product names for everyone, but strengthens our product branding, making it easier for you to sell and support these solutions.

To help reinforce the new product names, one thing you will notice with our new company logo are three words - *home of VESTA*, and you will see it frequently. It was designed as a reminder to all of us that together we are the market leaders for NG9-1-1 through this proven, advanced solutions suite and all the people that stand behind it, including you. We will launch all of these new names next week at APCO and will share more information with you directly in the coming days.

Please be assured that even with all these changes afoot, who we are, what we stand for and what we promise remain the same. What is critical to you and to our end user customers is what matters to us.

We have many opportunities in front of us. Let our new names and the new look we are launching signify a new era in public safety leadership and continued growth for all of us and for many years to come.

As always, thank you for your continued support. Should you have questions, please contact your Airbus DS Communications channel manager or regional account manager.

