



**Gerber Life
Insurance Company**

MATERIALS UPDATE - OHIO

Medicare Supplement
March 23, 2011

NEW FORM:

In compliance with Ohio state regulations regarding the solicitation of Medicare supplement or SELECT insurance a new **Solicitation and Sale Disclosure form (T03_614_OH)** has been added to the Gerber Life Medicare supplement and SELECT application packs.

This form must be provided to your client when writing a Medicare supplement or SELECT application. There are two copies of the form in the application packet. You are required to complete your agent information as indicated on the form and **leave** that copy with your client. The second copy is for your records and the client's signature is optional. You are NOT required to return the form with the application.

Please begin using the attached form immediately.

MARKETING MATERIALS:

The application books have been updated to reflect this change.

State - Product	New App Booklet	Replaces
OH- Supp	T03_313_OH <i>Print Date: 03/23/2011</i>	T03_313_OH <i>Print Date: 12/01/2010</i>
OH- SELECT	T03_314_OH <i>Print Date: 03/23/2011</i>	T03_314_OH <i>Print Date: 12/01/2010</i>

New application books are available to view/download immediately at www.gerberlifegroup.com and are also available to order through your normal channels.

ORDERING MATERIALS:

It is not necessary to destroy your existing stock of application booklets. If you have a stock of application booklets we encourage you to print a copy of the new form from the web site to supplement your stock

QUESTIONS:

Call: (877) 617-5592
E-Mail: GerberSalesSupport@medsuppservices.com