

Engaging Generation Y

Michael Garamoni

College of Lake County Grayslake, Waukegan, Vernon Hills, IL



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Susan Davis (2014 FLC chair) and Jen Hofmann, ASCE.

Overview

- Understanding Gen Y
 - We're Complicated
 - Gen Y Myths
 - Important Issues
 - A holistic approach

- How to Engage Gen Y
 - What does this mean?
 - Strategies

Gen Y - Definition

- Those born between
 1980 and 1995 (approximately)
- Strongly impacted by events of the new millennium:"Millennials"
 - Grew up in a society placing emphasis on children - "the center of our parents universe" (Howe and Strauss, 2000)
 - Technology Children of the Internet, TV, Video Games
 - September 11th
 - Economic Boom and Recession

Gen Y - Important Issues

- Values: Family, Community, Environment more worldly, less nationalistic
- **Diversity:** Accepting of all peoples and cultures, decreased sense of "the other"
- Politics: Socially liberal, fiscally conservative
- Identifying less with major political parties

• Technology:

Immersed in it since birth

Tech-savvy "The use of social media to market to Gen Y can be very effective, but it can also be very annoying. Make sure you aren't bombarding us with ads and information when we don't want it. If I am just scrolling my newsfeed on Facebook, I don't necessarily pay any attention to the ads" (Jen Hofmann, 2014, LERN Future Leaders Council).

Gen Y Leaders – What do we stand for?

Huffington Post

Svante Myrick, Ithaca's Youngest-Ever Mayor, Converts Personal Parking Space Into Public Park



What Gen Y is Not: **Dispelling Myths**

- This portion of the presentation provided by LERN member Abraham Joven – City of Lakewood, CA
- Entitled

A generation raised on participation medals expects rewards regardless of performance.

- Lazy

Tech advances have created the expectation of immediacy in Gen Y.

Research

 Much of the research for this presentation comes from my Master's Thesis-

INTEGRATING WELLNESS WITH CAREER DEVELOPMENT: A RESOURCE FOR PROFESSIONAL PRACTICE IN SERVING JOB SEEKERS

(Garamoni, 2014, Southern Illinois University- Carbondale)

Google Results:

- "Baby Boomers" About 1,780,000 results
- "Generation X" About 16,100,000 results
- "Generation Y" About 7,100,000 results
- Lots of information, lots of theories, many differences of opinion!



A Holistic Approach to Gen Y

- Wellness: More than preventive health, based on Maslow's Hierarchy of Needs to achieve *self actualization (Arloski, 2009)*
- Several dimensions to achieving personal and community wellness
 - Physical Moving
 - Emotional Feeling
 - Financial Spending
 - Occupational Working
 - Environmental Preserving
 - Social Relating
 - Intellectual Learning
 - Nutritional Eating
 - Protectoral Safeguarding
 - Spiritual (Ardito, 2014)



Gen Y: Physical Wellness

- Health: Rising healthcare costs, Knowledge economy=Sedentary work environments
- Competition: Team sports, personal benchmarks - marathons, benefit events, Crossfit

Confidence

volube.com/results?search_query=subway+commercial+crop+fit

Gen Y: Emotional Wellness

- "Everybody plays"
- Sensitive, entitled, dramatic
- Emotional wellness is closely related to levels of stress
- Overcoming the "Quarter-life Crisis"

Gen Y: Financial Wellness

- The recession of 2008-09 still impacting Generation Y
- Student loans Is college worth the cost? http://cnnpressroom.blogs.cnn.com/2014/11/07/ivory-tower-asks-is-college-worth-thecost/
- Millennials = 'smart-shoppers'
- Products and services marketed toward Gen Y should be fiscally appealing



Gen Y: Occupational Wellness

- Gen Y College grads faced with worst unemployment and lowest wages in history
- Seeking opportunities to enhance resume, build qualified experiences
- Applying skills and knowledge
- Service learning

Gen Y: Environmental Wellness



TURN UP.

Sustainability Triple Bottom Line – **People, Planet, Profit** Perhaps the most environmentally aware generation – demand for sustainable goods and services "Nature-deficient"??

Gen Y: Social Wellness

- Are millennials social geniuses or slouches?
- Technology and social media
- Interpersonal communications and relationships
- Reaching Gen Y socially

Gen Y: Intellectual Wellness

- The most educated generation
- **Comfortable learning in institutional environments**
- As adults, preference for of alternative options in lifelong learning, web-based, hybrid, blended
 - Books Cherished as an art form, not as reference

"The (lifelong learning) industry is seeking more bite-sized learning available 24/7... Smaller chunks of learning allow more pathways" (Susan Davis, 2014, LERN Future Leaders Council)

Gen Y: Nutritional Wellness What do we put in our bodies?

Locavores: Organic, grass-fed, non-GMO

Trend diets: Veg, Paleo, Gluten-free

What opportunities can nutritional wellness present for continuing education?

Gen Y: Protectoral Wellness



- Safety and protection of ourselves, our loved ones and our possessions
- Financial security
- Millennials are flocking to, and raising children in urban areas- what does this mean for protectoral wellness?

Gen Y: SpiritualityStrength or deficiency?

How is Generation Y impacting organized religion? Francis: A Pope That Millennials Can Love

 What other ways is Gen Y seeking spiritual fulfillment?

Comparing Generations How is Generation Y different from previous generations in terms of each of the 10 wellness dimensions?

Baby Boomers - Gen X - Gen Z??

Strategies to Engage Gen Y in Continuing Education

And Corresponding Wellness Dimension

- Mentorship (Social, Occupational, Protectoral)
- Leadership Opportunities (Intellectual, Emotional, Social, Occupational)
- Innovative Programming (Intellectual, Environmental, Occupational)
- Effective Use of Technology Blended and Flipped classrooms (Intellectual, Financial, Social, Occupational)
- Experiential Learning/ Service Learning (Social, Emotional, Physical, Intellectual, Spiritual)
- Authenticity/No Gimmicks (Intellectual, Financial, Protectoral)
- Shared Experiences: Family/Friends/Community (Intellectual, Occupational, Environmental, Social, Emotional, Protectoral, Spiritual)
- Good Deals (Financial, Protectoral)
- Quality programming (Intellectual, Financial, Nutritional)

QUESTIONS?

Thank you for joining me! Michael Garamoni College of Lake County LERN Future Leaders Council

mgaramoni@clcillinois.edu