



Office of the CFO

Adapt, Control, Grow

Accelerate growth

Standing still isn't an option for financial professionals. New challenges and opportunities arise daily, and when it comes to helping your company meet them, all eyes turn to you—the CFO. Playing it safe can actually increase your risk, so it's imperative to help your company maintain constant forward motion.

To do that, you need fast, focused, adaptable solutions to help you successfully manage what can easily become competing interests—the need to accelerate growth, while also keeping both cost and risk under control.

Infor's Office of the CFO solutions are built from the ground up to meet the challenges of today, while offering the adaptability and agility to manage your needs far into the future. Used for over three decades by more than 25,000 customers around the globe, these solutions give you the insight you need to make better decisions faster and the visibility to both monitor performance and consistently implement financial controls.

You'll have the flexibility to support new strategies, along with the tools to identify and evaluate opportunities for growth—be they margin, organic, or acquisition-based. The result: You will have the ability to adapt with ease, no matter how fast your business changes or where in the world it may go. All of this is delivered at an extremely competitive cost of ownership. With solutions offered by TRG, you pay less and get more. It really is that simple.

“ We've shaved off two months from our budget process—from five months to a tight three months. ”

Dana-Farber Cancer Institute



Cover your basics - and more

When it comes to the basics of financial management, it's easy to assume that there's little room for improvement. Functionality to manage areas like general ledger, accounts payable, accounts receivable, and sales order processing has been in place for years. Is it even worth trying to enhance it?

At TRG, our answer is a resounding yes. Like you, we know the devil is in the details when it comes to process improvement. And with the ever-increasing demand to do more with less, finance departments must leverage every opportunity to increase both efficiency and quality.

No matter what your company's size or level of complexity, you'll find that Infor's Office of the CFO solutions allow your finance department to achieve the highest standards. And because these solutions integrate easily with other enterprise business systems, you can work the way you want, while preserving your existing technology environment. You'll be able to:

- Get unparalleled visibility into financial activities
- Bridge the gap between financial and operational systems

- Standardise business processes throughout your organisation
- Easily adapt accounting structures to support new business strategies
- Maximise the value of your suppliers through effective negotiations and contract management
- Take a proactive approach to financial management with built-in workflows, alerts, and notifications

Mitigate fraud and risk

Risk is a reality that every CFO must live with. Regulations have gotten more complex, oversight more granular, and penalties more severe. You need to be able to mitigate exposure at both a business and personal level.

The problem is that doing so can be far from easy. Companies often spend millions of dollars developing and documenting their financial and IT security controls, yet have little visibility into whether those controls are being followed.

With Infor's Office of the CFO solutions, you get the tools you need to establish and maintain control, no matter how complex your business or how dynamic your environment. You'll have automated monitoring across



all four levels of security, plus integrated security controls that make deviating from standards the exception, not the rule. The result will be increased audit success, decreased compliance costs, and something intangible but invaluable—confidence. You'll be able to:

- Implement, monitor, and enforce controls
- Investigate and respond to business exceptions and anomalies immediately
- Save hundreds of hours each audit cycle

Make promises your business can keep

As a financial executive, you know that financial planning processes can be labor-intensive and fraught with conflict. Yet you also understand how critical these processes are. Your ability to create accurate plans, budgets, and forecasts—and link them closely to corporate objectives—has a major impact on the overall health of your business.

What if you could reduce the time required to create financial plans by 70% or more, while also linking those plans closely to corporate objectives and dramatically

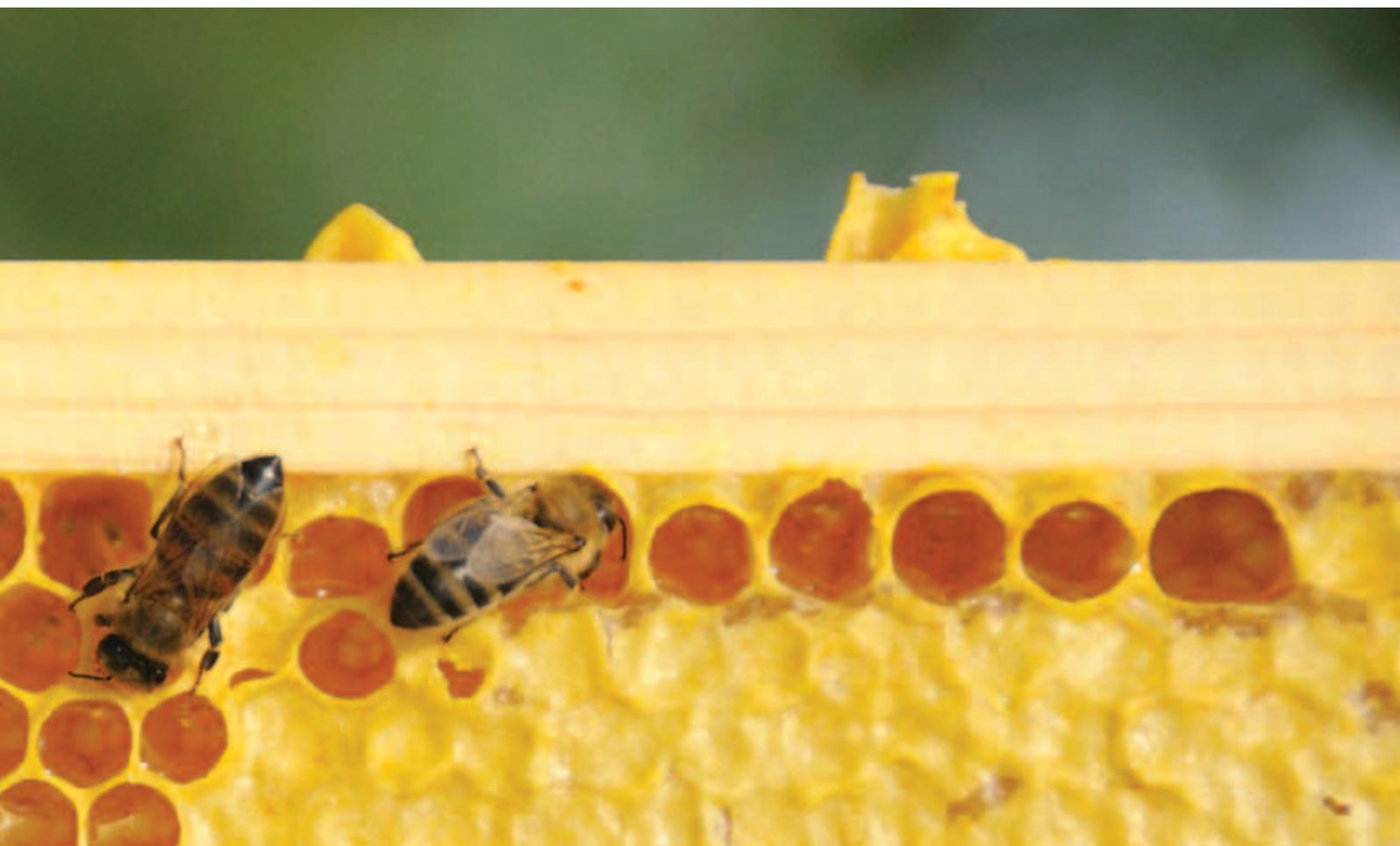
increasing their accuracy? With TRG's performance management capabilities, you can integrate your strategic planning, budgeting, and forecasting processes, creating strategic plans quickly and easily using a variety of planning methods. You can then cascade these strategies throughout your organisation, predicting trends, modeling accuracy, and monitoring performance against plan.

The results are dramatic. You'll be able to:

- Make budgets, plans, and forecasts work together seamlessly
- Prepare forecasts faster, with greater insight and accuracy
- Closely link financial plans to corporate objectives
- Make planning collaborative and achieve buy-in from key stakeholders

Make better decisions faster

In a recent study of CFOs, IBM® found that financial executives spend approximately 70% of their time finding information and only 30% analysing it. This is hardly surprising. Many businesses have access to



more information now than ever before, and there's a widely held assumption that this is good—that more information is always better.

But CFOs know from experience that this isn't necessarily the case. The key is having the right information, when and where you need it. With Infor's analytics and reporting capabilities, you get the tools you need to transform information into what it should be—a strategic business asset. From embedded, predictive, and role-based analytics that let you predict business performance—to dashboards and scorecards that let you track it with ease—these solutions put you in control. You'll be able to:

- More effectively support strategic decision making and reduce the time required to make decisions organisation-wide
- Prevent mistakes, react properly, and make decisions consistent with corporate objectives
- Report, monitor, and analyse key performance indicators and strategic business measures

Control costs

Controlling costs has never been more important for CFOs. Economic volatility has made margins thin and operations lean. You need to pursue all avenues for improving profitability.

Whether you want to uncover hidden costs, streamline processes, or optimise the value of your assets, Infor's Office of the CFO solutions give you a strategic weapon for achieving your goals. With time-consuming, manual processes a thing of the past and technology that empowers you rather than control you, you'll be in the driver's seat when it comes to keeping costs down and profits rising. You'll be able to:

- Take control of travel and entertainment expenses, one of your largest cost centers and an area where hidden costs can be identified and eliminated
- Optimise the uptime and profitability of your equipment
- Reduce costs and complexity by moving to vendor-owned inventory



The consolidation process takes much less time and effort... and provides tremendous help to users everywhere to get financial data in a timely way

World Vision

With Infor Office of the CFO, you can:

- Reduce financial planning process time by 70% or more
- Decrease reporting cycles by 15 days or more
- Drive costs out of business processes
- Dramatically improve accuracy
- Save hundreds of hours each audit cycle
- Closely link financial plans to corporate objectives

Open up a world of opportunity

What would it mean if you could not only improve the efficiency of your business processes, but reinvent them? If the time you waste searching for information could be channeled into acting on it? If all your employees could be productive from anywhere?

Infor Office of the CFO solutions are built on ground-breaking technologies that change everything you thought you knew about business software.

Organised. Improve decision making with role-based dashboards and powerful personalisation tools that let you arrange graphs, key metrics, priority alerts, and favorite inquiries on a single screen.

Mobile. Be productive anytime, from anywhere with mobile applications that can be accessed from your tablet or smartphone.

Confident. Be proactive with alerts and pre-defined workflows that deliver critical, role-based information automatically to your desktop or smartphone.

Connected. Get seamless integration and a unified user experience across all your systems.

Reliable. Get a single, reliable source for all your reports even when that information is drawn from multiple systems across your business.

Social. Transform the way your company works with social collaboration capabilities. Your organisation can work in communities of shared interests and collaborate more effectively, allowing you to increase productivity and achieve better results.

Change the way work is done

With Infor's Office of the CFO solutions, you can do more than just automate your processes. You can change the way work is done, creating a finance department capable of steering the direction of your business, rather than simply looking at where it's been.

The time has come to make your financial system an asset to growth, not an obstacle.



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TRG is a market-leading global professional services firm focused on delivering technical excellence. TRG adds value in a challenging and dynamic market by delivering the right IT solutions that work quietly and brilliantly in the background, freeing our customers up to focus on their core.

For more information about this solution, please contact us at sales@trginternational.com